



Quoniam Asset Management Introduction

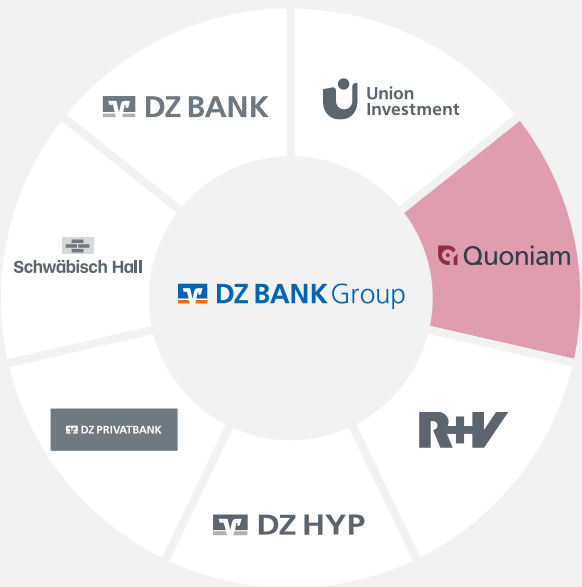
- 1. Introduction and fund overview**
2. Research process
3. European Equities
4. European Equities Small Cap
5. Emerging Markets MinRisk

Scale and stability through cooperative collaboration

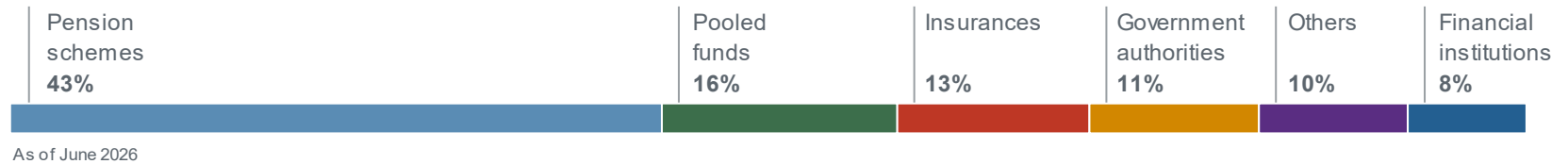
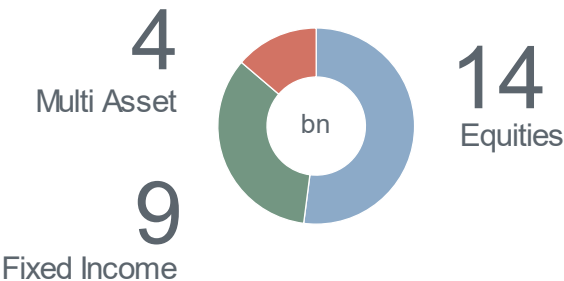
A pioneer in systematic investing since 1999



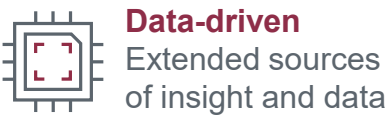
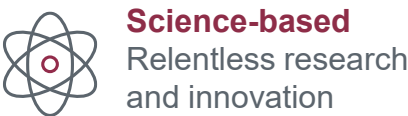
Quoniam and Union Investment: *
Trusted partners within the
DZ Bank Group



Key figures



A better way to invest – what we stand for



Why Quoniam?

Systematic investing with scientific precision



+25 years proven track record specialising in data-driven, systematic investment



Proven quantitative models used across equities, fixed income, multi-asset and alternative strategies



Aiming to generate long-term returns above the benchmark instead of merely following an index



Diversified investment approach with over 50,000 companies, minimising risk and subjective bias and enhancing returns



Our strategies are made in Europe and we are award-winning experts for European equities and Emerging Markets

‘With over 25 years of expertise, Quoniam combines AI-powered quantitative models, long-term return potential, and industry-leading research to swiftly turn ideas into results – proudly developed in Europe.’

Our top equity strategies

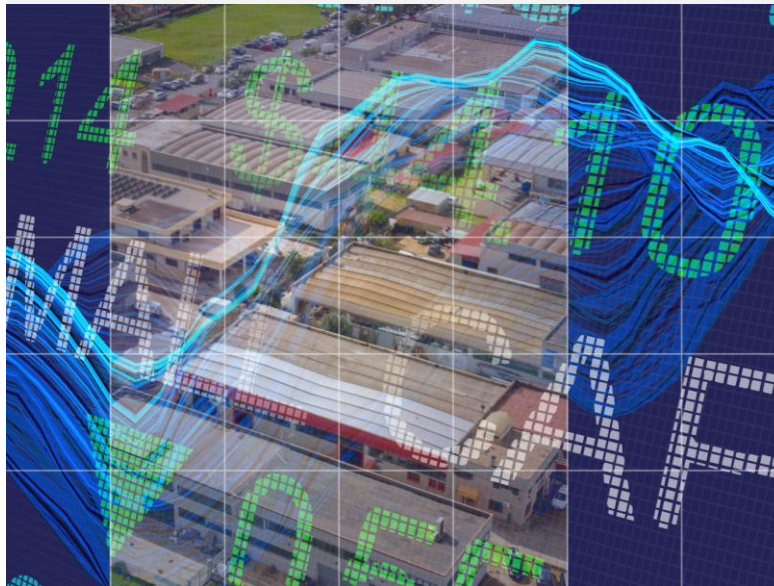
Unlocking the return potential of Europe and the Emerging Markets

European Active Extension



Stars without stripes – aiming for high active return made in Europe

European Small Caps



Small companies, big opportunities: now is the time to shine for small caps

Emerging Markets MinRisk

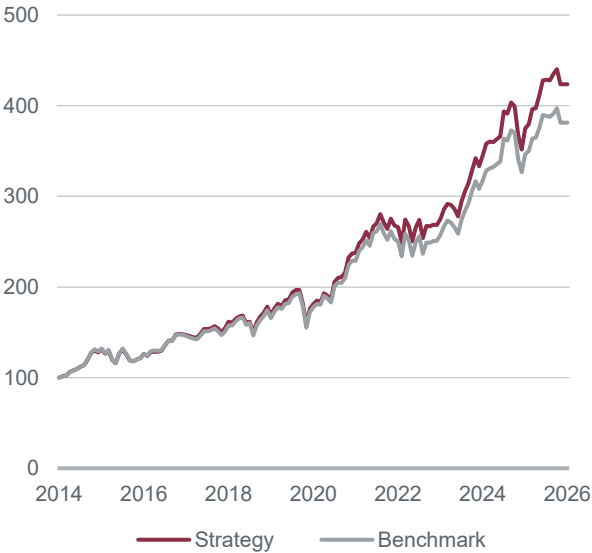


Benefit from the growth potential of emerging markets without the sleepless nights

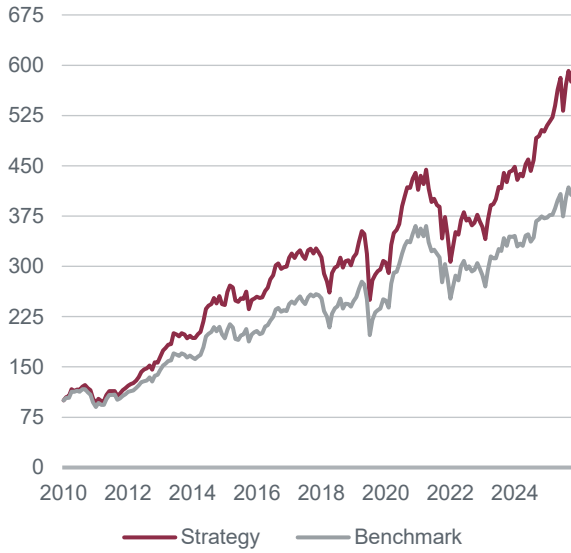
Our top equity strategies deliver significant added value

Performance overview

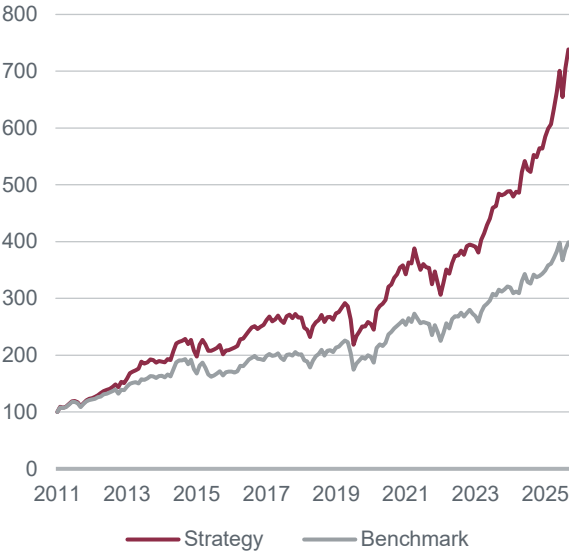
Global Enhanced
Tracking error <1.5%, stable outperformance



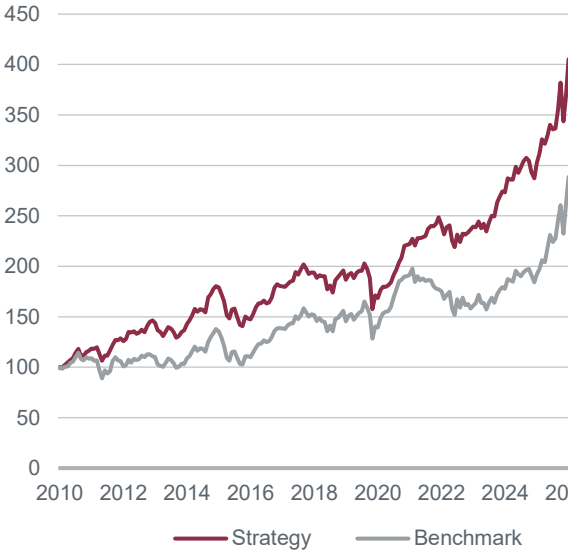
European Small Caps
Tracking error 2–3%, medium active return



European Equities SICAV
Tracking error ≈ 4%, high active return



Emerging Markets MinRisk SICAV
≈ 20% less vol than index, max. Sharpe ratio



Active returns

since	1 year	3 years	5 years	S.I.
2014	3.98	1.83	1.76	1.06

Benchmark: MSCI World Standard

Source: Quoniam Asset Management GmbH, Date: 30.06.2026

since	1 year	3 years	5 years	S.I.
2010	6.71	5.16	2.79	2.44

Benchmark: MSCI Europe Small Cap
MSCI Europe Small Cap ESG Screened

since	1 year	3 years	5 years	S.I.
2011	16.69	10.28	6.96	4.69

Benchmark: MSCI Europe

since	1 year	3 years	5 years	S.I.
2010	-16.73	-1.67	4.37	2.26

Benchmark: MSCI Emerging Markets

Quoniam is a European pioneer in quantitative investing

What factor investing is about and why investors would want to do it

What is quantitative investing?



Data-driven approach to portfolio management that relies on mathematical models and statistical analysis to identify investment opportunities and make rule-based decisions

- Subjectivity and biases avoided
- Large universes of stocks accessed

10+ bn

new data points
per day

10,000

stocks/bonds available
for investment

What is factor investing?



Rule-based investment strategy using clearly defined attributes (ratios) e.g.

- **Value** – price/book, price/earnings...
- **Quality** – profitability, leverage
- **Momentum** – 12 mth price trend
- **Size** – low market cap
- **Low Risk** – low volatility

Why would you do it?



Factor strategies have consistently exhibited **higher returns** and/or **lower risk** than the market

- Factors explain most of the outperformance claimed by traditional managers
- They can potentially be implemented at much **lower cost** than traditional active management

Factor investing is attractive for investors

Systematic factors in capital markets

The origins of factor-based investing are simple risk premia also known as ‘smart beta’

Alpha factors

Value

Cheaply priced/undervalued stocks

Simple examples:

- Price/earnings ratio
- Price/book value

Quality

Stable and profitable business models

Simple examples:

- Return on equity
- Low accruals

Momentum/sentiment

Behaviour of investors

Simple examples:

- Price momentum
- Earnings momentum

Risk factors

Volatility

- Beta (market) and idiosyncratic
- Low-risk anomalies: excessive risks not rewarded

Small size/Illiquidity

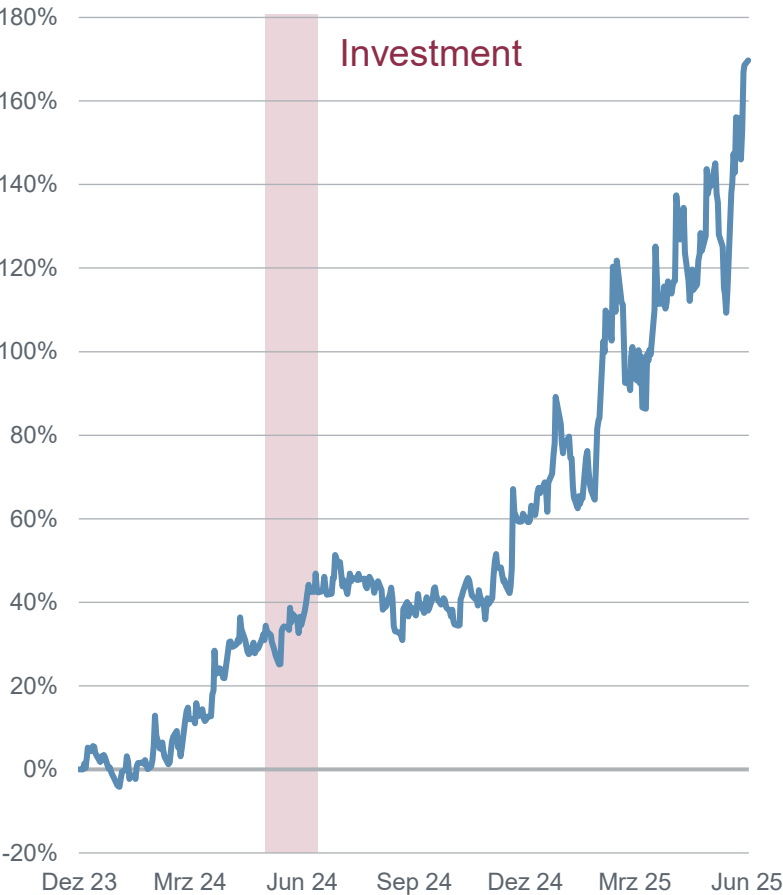
- Premium for reputation/business risk
- Longer underperformance possible

ESG

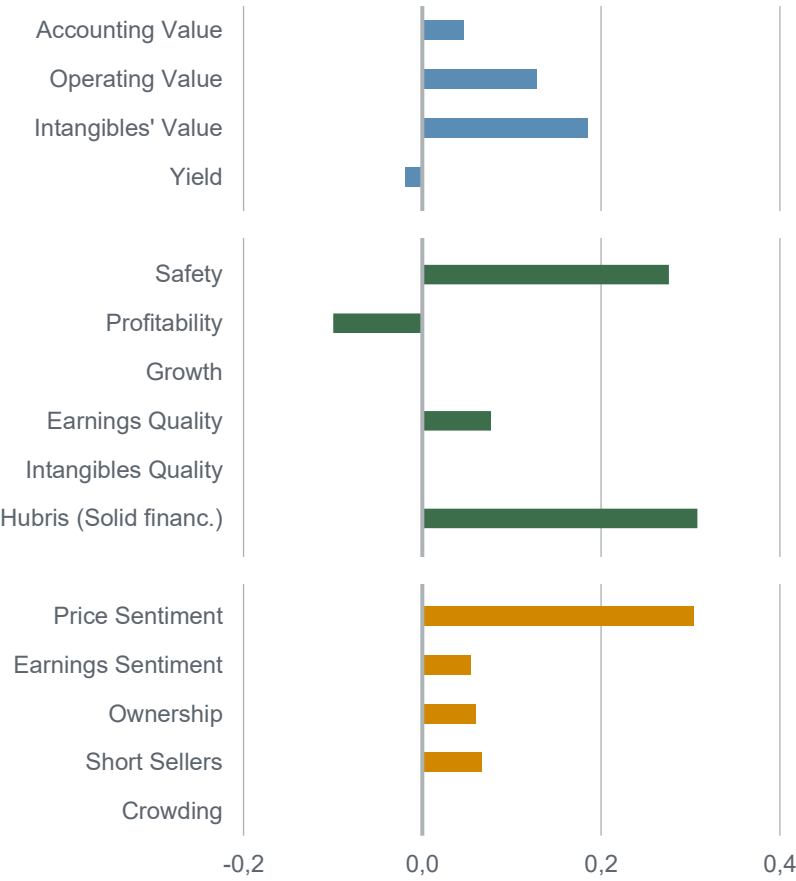
- Little reward expected by taking ESG risks
- Avoid negative exposure

Sample investment: Avio SpA (bought 29 May – 4 June 2024)

Active return vs MSCI Europe



Factor contributions to forecast



- The model identified Avio as relatively cheap compared to its peers
- It also exhibits a stable (safe) business model, high quality earnings and is conservative in financing
- Sentiment for the company and its products is very positive, and assessment from analysts and other stakeholders is improving

Period: 29.12.23 – 30.06.2025
Forecast data from 29 May 2024 (Date of first buy)
Source: Quoniam Asset Management GmbH, Bloomberg.

Research universe at a glance



As of June 2026

How do you systematically evaluate companies?

Universe

15.000+

Companies

Data

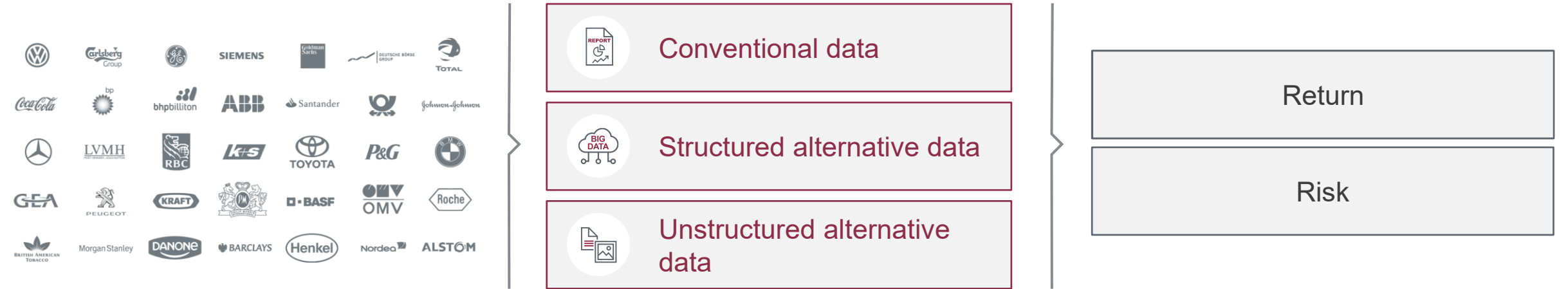
10.000.000+

Data points per day

Bottom-up-forecasts

500.000+

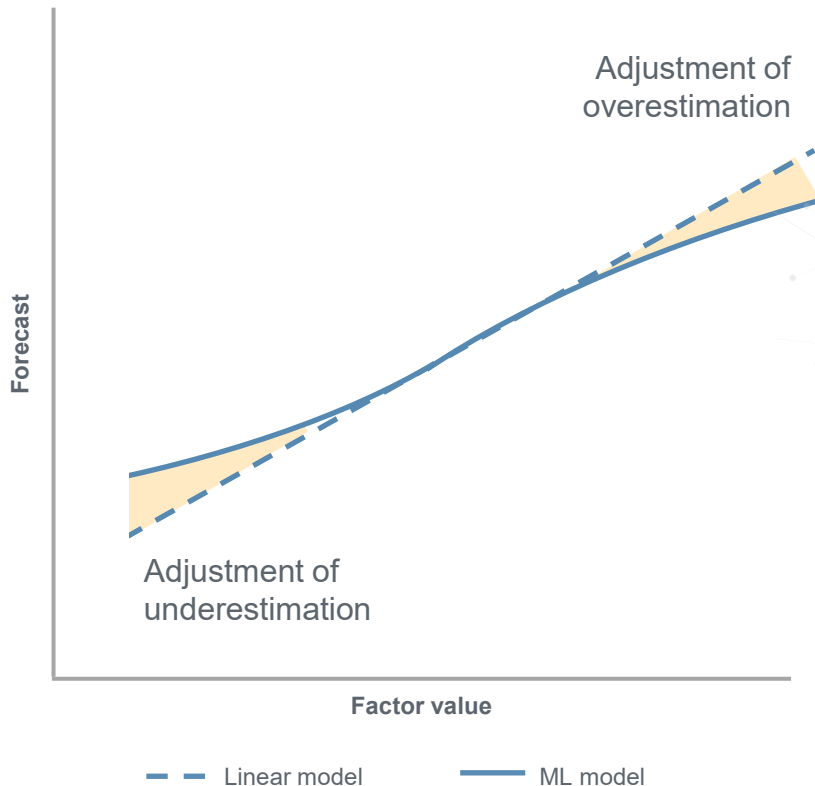
Calculations per hour



Machine learning:

We have been using AI methodologies since 2018 to address non-linearities

Machine learning versus linear model



How we use AI at Quoniam

AI to increase efficiency

- High impact in software development
- AI agents with human oversight as research analysts and portfolio managers

LLMs to capture sentiment and tone

- Large Language Models (LLMs) extract signals from unstructured data (e. g. news articles)

AI and Machine Learning to optimise forecasting models

- AI captures complex non-linear patterns
- Machine Learning factor enhances our forecasting model and leads to a higher overall predictive power

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‘Combining the latest ideas from academic research with our deep knowledge of capital markets is a crucial innovation driver for us.’

Dr Maximilian Stroh, CFA
Head of Research

What we do

- Daily forecasts for portfolio optimisation: Which securities are attractive now?
- Research, development and technical infrastructure: How can we make even better forecasts in the future?



Quoniam Doctoral Programme

We foster innovative ideas and new talents.



Quoniam Research Seminars

In close cooperation with academia.

20+

completed research
projects per year

50,000+

equities, bonds and
commodity instruments
evaluated daily

200+

information
per security

500k+

calculations
per day

Organisation – Research



Dr Maximilian Stroh, CFA
Head of Research

- Joined in 2015
- Experience since 2007
- Doctorate, mathematics, Goethe University Frankfurt
- Invesco, Metzler



Dr Jieyan Fang-Klingler
Co-Head of Research Forecasts

- Joined in 2013
- Experience since 2008
- Doctorate, finance, University of Mannheim
- McKinsey & Company, KPMG, DWS



Carsten Rother
Co-Head of Research Forecasts

- Joined in 2023
- Experience since 2012
- Doctoral candidate, Master, finance, Frankfurt School of Finance & Management
- Invesco Quantitative Strategies

Research Forecasts



Dr Jonas Becker

- Joined in 2024
- Experience since 2018
- Doctorate, economics, Goethe University Frankfurt
- IMF, BIS and Banco de España



Max Geilen

- Joined in 2024
- Experience since 2024
- Doctoral candidate, Master in Quantitative Finance, Goethe University Frankfurt



Dr Xavier Gérard, CFA

- Joined in 2024
- Experience since 2000
- Doctorate, finance, Bayes Business School (previously Cass), London
- Goldman Sachs, Invesco, The Royal Bank of Scotland, State Street Global Advisors



Dr Axel Groß-Klußmann

- Joined in 2012
- Experience since 2008
- Doctorate, financial econometrics, Humboldt University Berlin
- Deutsche Bank, QPL



Dennis Hoffmann

- Joined in 2025
- Experience since 2024
- Doctoral candidate, Master in Business Administration, Goethe University Frankfurt



Dr Laura Jehl

- Joined in 2019
- Experience since 2011
- Doctorate, computational linguistics, research associate, Heidelberg University
- SDL plc, Vico Research & Consulting



Stefan Klein, CFA

- Joined in 2007
- Experience since 2004
- Master degree, business, Goethe University Frankfurt
- SEB Asset Management, Deutsche Bank



Thomas Markl

- Joined in 2018
- Experience since 2012
- Master degree, int. economics, Goethe University Frankfurt
- IBM



Dr Oliver Murschall, CFA

- Joined in 2007
- Experience since 2002
- Doctorate, business administration, University of Duisburg-Essen
- Generali Investments



Dr Desislava Rakova

- Joined in 2021
- Experience since 2021
- Doctorate in finance, TU Darmstadt



Dr Frederik Wisser

- Joined in 2018
- Experience since 2015
- Doctorate, finance, EBS
- S4A, Nomura



Dr Claudia Zunft

- Joined in 2013
- Experience since 2003
- Doctorate, finance, Goethe University Frankfurt
- DZ Bank, Ipa, Solactive

How we stay ahead

Driving innovation by linking theory to practice



University collaborations



**UNIVERSITY
OF TWENTE.**



Quoniam research seminars



Michael Weber
Purdue University



Florian Weigert
University of Neuchâtel



Martijn Boons
Tilburg University

- Quoniam Doctoral Programme
- Master theses
- Research projects
- Internships
- Co-Organiser of Frontiers of Factor Investing conference

- Be up-to-date with the latest developments in financial economics research
- Exchange ideas and be inspired for new avenues of research

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There are stars without stripes!

A better way of actively investing in Europe

Why European Equities Active Extension?



Attractive valuations

compared to US equities after a period of under-performance



Diversification benefits for portfolios with heavy US exposure – European economy is broad and diverse (many industries and countries, not just a few dominant sectors)



Using both positive and negative forecasts to your advantage – more opportunities by investing in both strong and weak companies

Why Quoniam?



Long and proven track record: Award-winning performance since inception in 2011 with moderate risk and competitive fees, fund volume >1bn. EUR



Greater diversification: Higher number of active positions which reduces portfolio concentration and risk



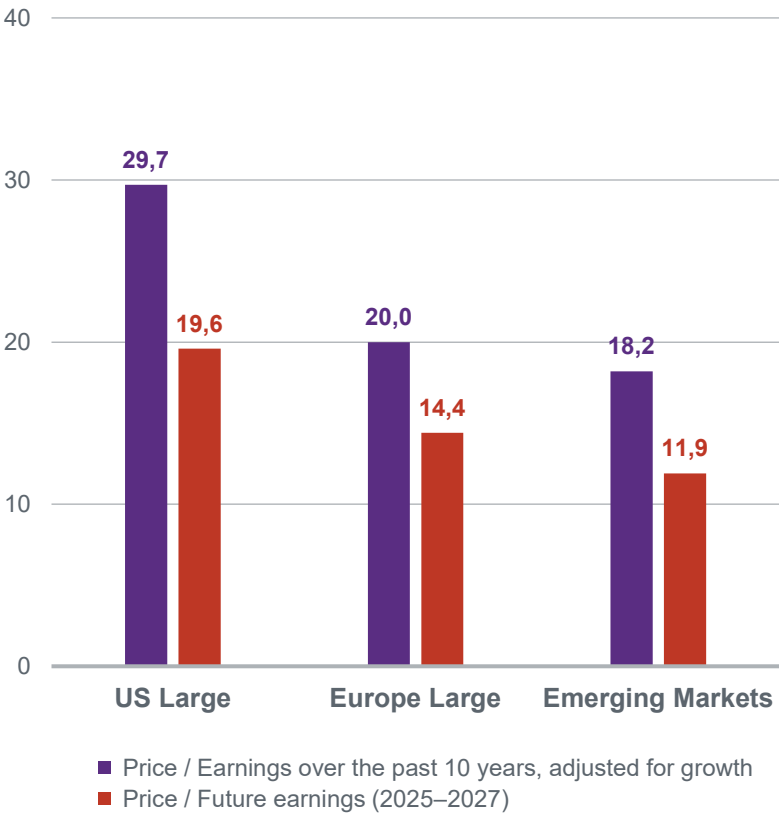
Better use of active management, without taking more market risk (keeping beta 1*) – outperformance results from data-driven approach and not from additional risk

* Beta 1 is a measure of an asset's volatility in relation to the overall market. A beta of 1 means that the asset's price tends to move in line with the market.

Why European Equities?

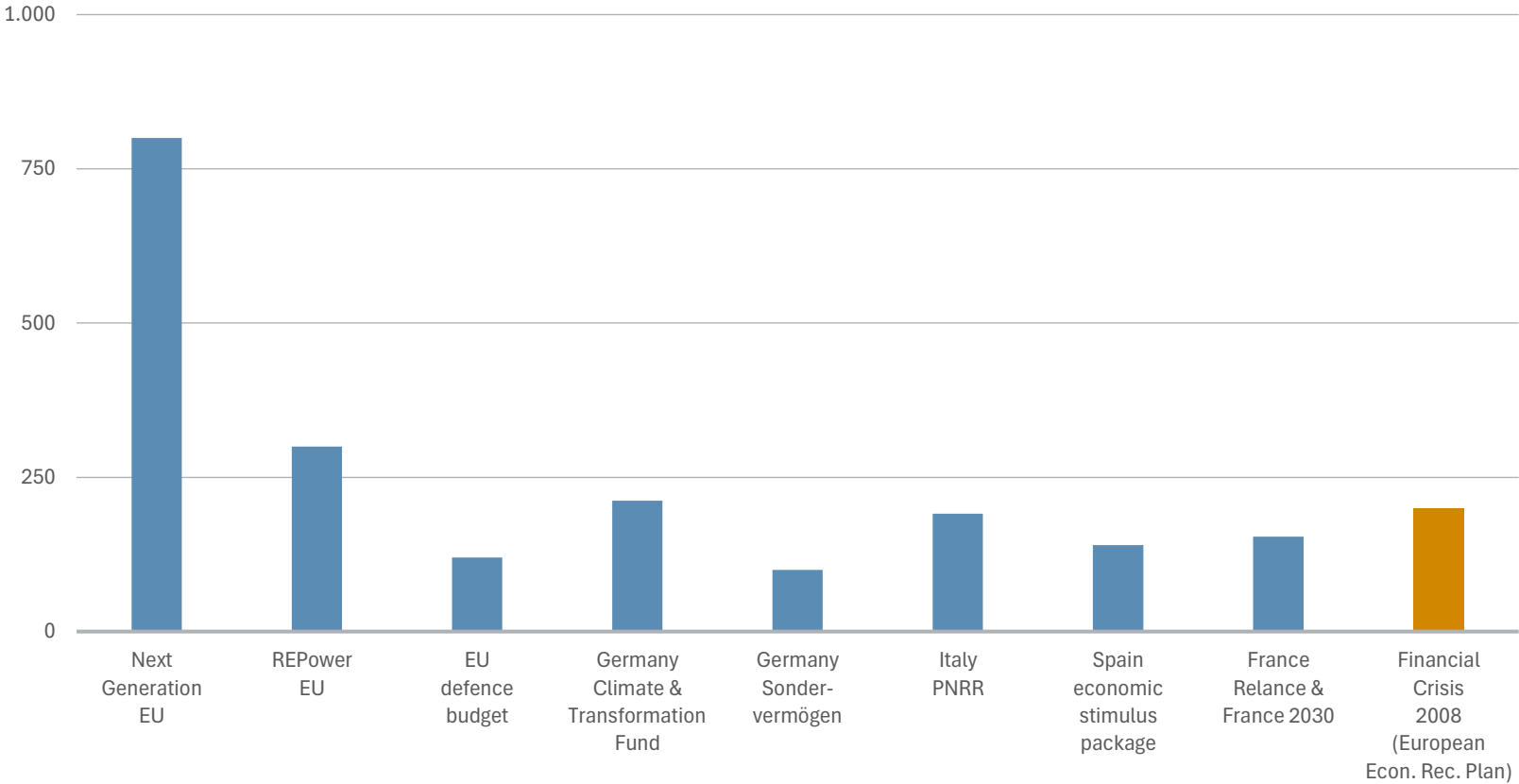
Looking very attractive, good valuations

Valuations outside the US offer opportunities



Source: IBES Global Aggregates; as of Dec. 2025

Massive government investment programmes (Volume in EUR bn)

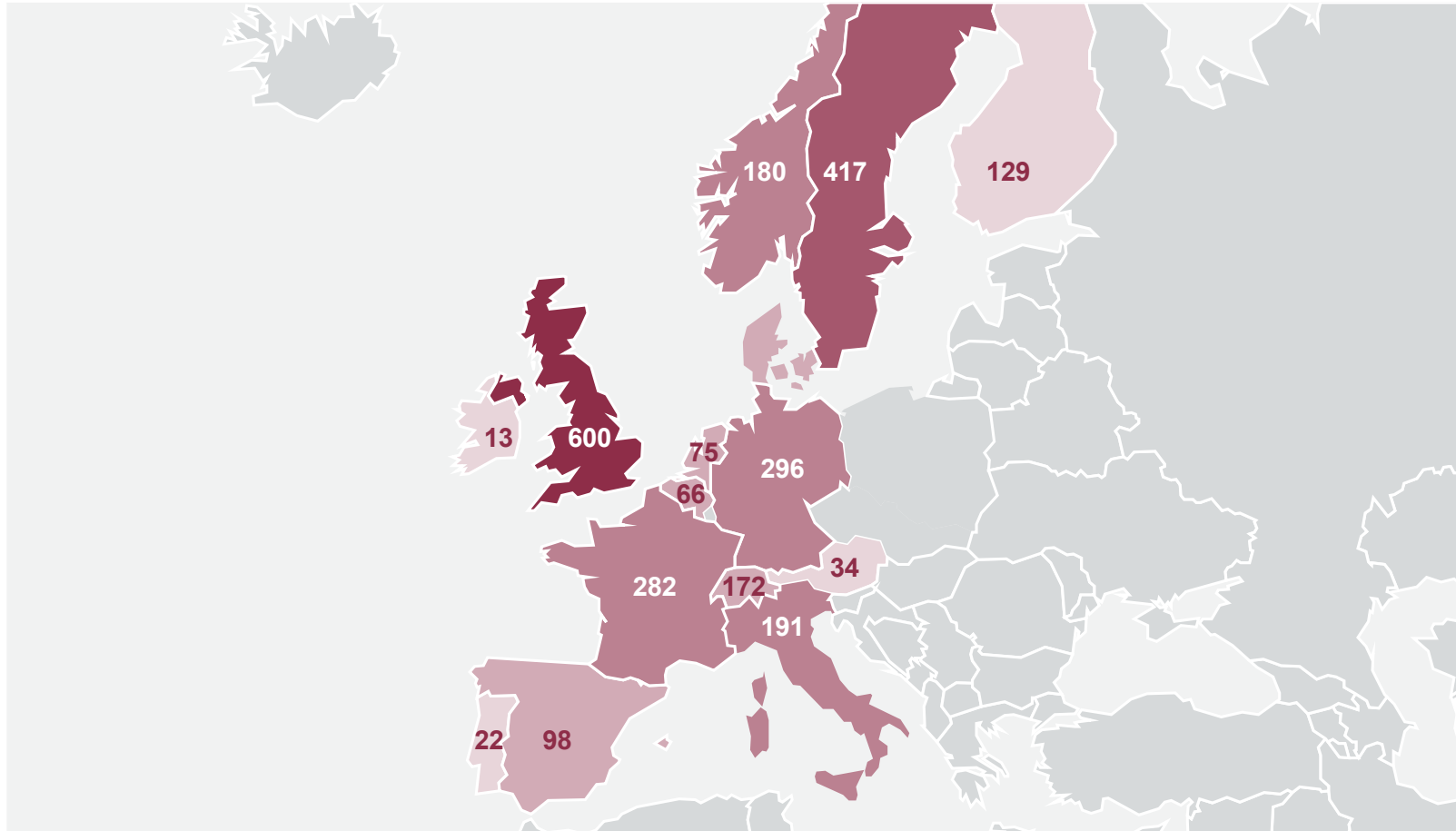


Source: European Commission, Oxford Economics

Why European Equities?

Vast investment universe which is difficult to cover using traditional approaches

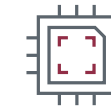
A large number of investable securities across many countries



Quoniam's advantage



Scientifically
Well-founded



Data-driven
Access to advanced
data sources



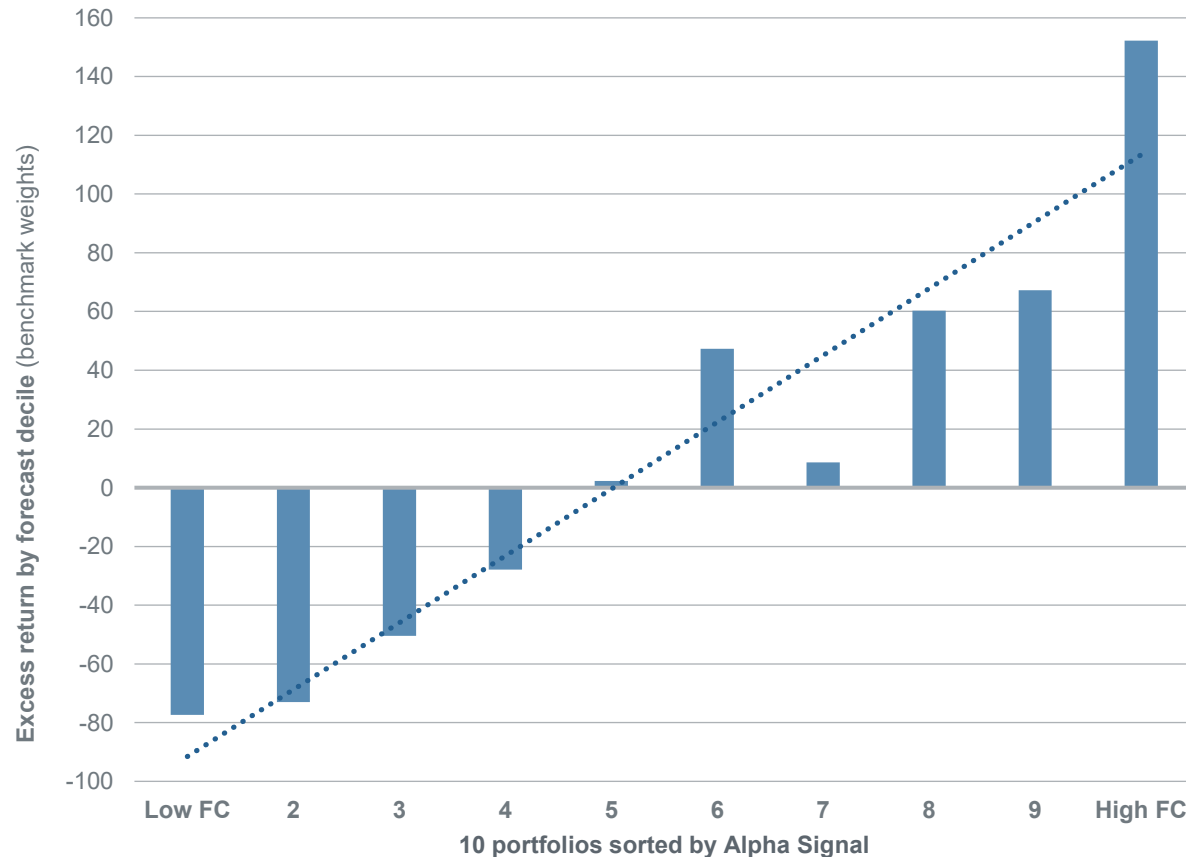
Innovation
AI has been part of the
investment process

Source: Quoniam Asset Management GmbH

Why Quoniam?

Our European Equities approach benefits from both positive and negative outlooks

Our alpha model uncovers underperformers...



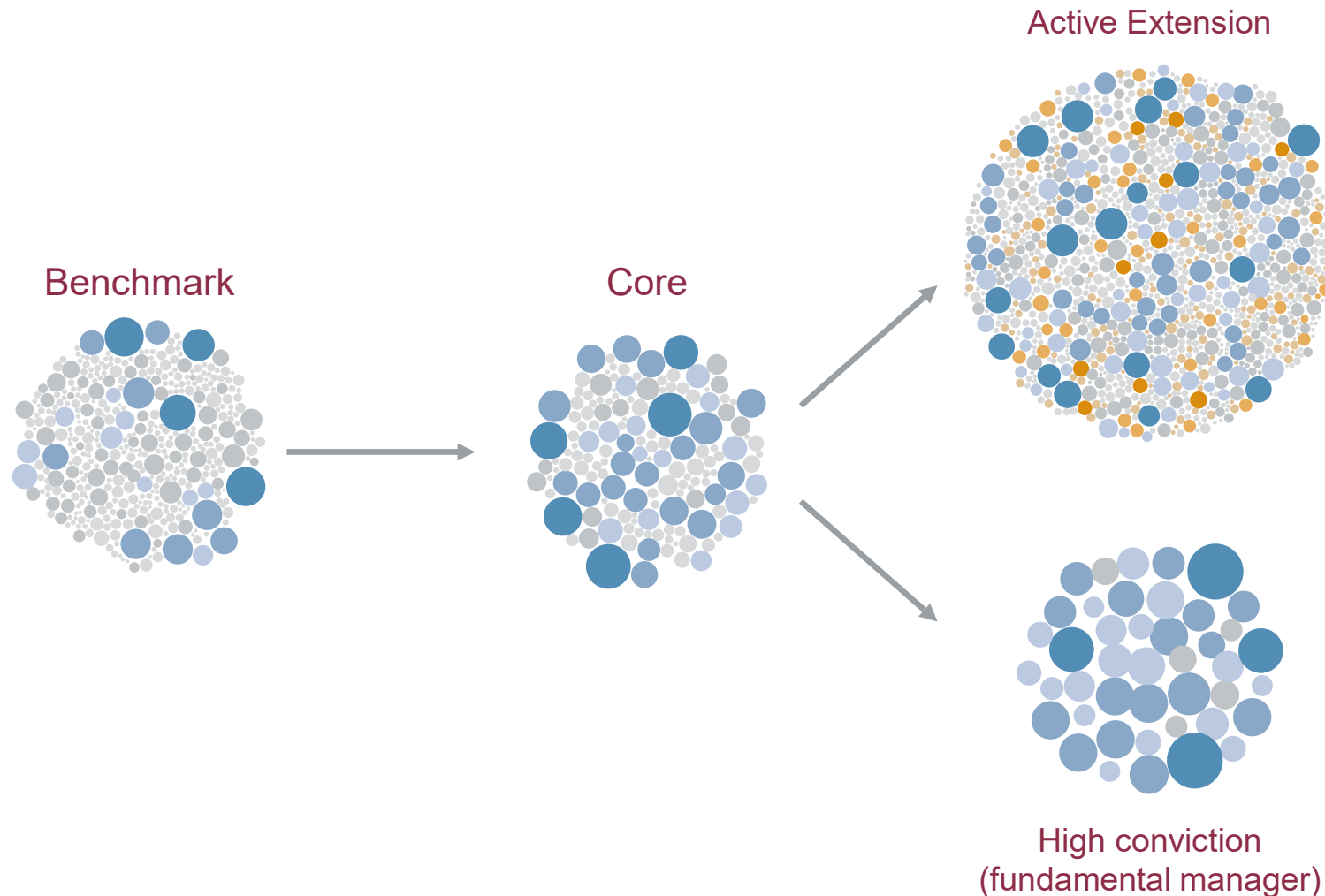
... and Active Extension can profit from it

- Quoniam does particularly well in forecasting potential underperformers – the lowest alpha forecast picks underperformers while the highest alpha forecast selects outperformers.
- Short positions allow us to actively avoid weak companies, which is not possible in traditional long-only funds.
- This creates more opportunities to add value compared to long-only funds, while keeping overall market risk close to a normal equity investment.
- **The European equities pooled fund enables retail investors to benefit from shorting weak segments of the market, which is typically more difficult to do for this client segment.**

Source: Quoniam Asset Management GmbH. Left: cumulative 5-year excess return of deciles formed on MSCI Europe constituents, sorted by QAM Alpha signal.

Why Quoniam?

A better path to high alpha returns: Active and broadly diversified equity portfolio



Advantages vs traditional managers

- The portfolio is highly diversified (400+ relatively small positions)
- Yet active money is very high (sum of all positions)
- Achieves a very high exposure to systematic alpha drivers

Why Quoniam?

Quoniam European Equities is on everyone's lips

DEUTSCHER
FONDSPREIS
2026

»HERAUSRAGEND«

Quoniam Funds Selection
SICAV – European Equities
EUR A dis

Aktienfonds Europa
Im Test: 517 Fonds

FONDS
professionell

POWERED BY IVA | Morningstar

ÖSTERREICHISCHER
FONDSPREIS
2026

»HERAUSRAGEND«

Aktienfonds Europa
Quoniam Funds Selection SICAV
– European Equities EUR A dis

Im Test: 372 Fonds

FONDS
professionell

Die Presse

POWERED BY IVA | Morningstar

Handelsblatt

BESTE
Fondsmanager
2025

Dr. Lisa Herr
QFS SICAV European Equities
Quoniam Asset Management

Europa
Handelsblatt Research Institute
16.10.2025

CITYWIRE

BEST PORTFOLIO
MANAGER
AWARDS 2025 •
WINNER • FRANCE

CITYWIRE

BEST PORTFOLIO
MANAGER 2026 •
SWITZERLAND

CITYWIRE

RATINGS | 25. FEBRUAR 2026

Frankfurter Milliardenmanagerin erhält höchstes Citywire-Rating

Sie verwaltet insgesamt drei Fonds.

VON JOHANNA MOHR



Lisa Herr

Im Februar hat die Aktienmanagerin [Lisa Herr](#) von der Frankfurter Quoniam Asset Management das höchste Citywire-Rating, ein AAA, erhalten.

Herr ist seit knapp über zehn Jahren für die Union Investment-Tochter als Portfoliomanagerin mit Schwerpunkt Aktien tätig. Wie Quoniam gegenüber *Citywire Deutschland* bestätigt, verwaltet sie drei Fonds: den rund €1,245 Milliarden großen [Quoniam Funds Selection SICAV – European Equities](#), den [Uninstitutional European MinRisk Equities](#) mit einem Volumen von €406 Millionen sowie den erst im letzten Jahr aufgelegten [Quoniam Funds Selection SICAV – European Small Cap](#) mit einem Volumen von €36 Millionen.

SCOPE Explorer

Suche Fonds im Fokus Services Publikationen Fondsanbieter Scope Awards DE Anmelden

Quoniam Fd Sel. SICAV European Equities EUR A Dis

Vergleichsgruppe: Aktien Europa
WKN: A0Q5L9 | ISIN: LU0374936432

Quoniam Fd Sel. SICAV European Equities EUR A Dis

Das Rating sowie die Berechnung sämtlicher Kennzahlen basieren auf Daten zum 31.01.2026. Gegenstand der Bewertungen & Berechnungen ist das Fondsuniversum in Deutschland.

< Zurück Artikel 8 Watchlist Vergleiche Fonds Download PDF

Scope Ranking

Rang
16
von 344

SCOPE Index European Value UCITS ETF
Degussa Aktien Universal-Fonds
Wellington Strategic European Equity EUR D ...
(Shares STOXX Europe Large 200 UCITS ETF ...
MFS Meridian Funds-Blended Rendit Europ E...

**Quoniam Fd Sel. SICAV
European Equities EUR A Dis**

Dimensional European Value USD Acc.
Amundi MSCI Europe Value Factor UCITS ET...
M&G (Lux) European Strategic Value EUR A ...
BOF European Value A2 EUR
Windsor MSCI Europe Value UCITS ETF 10

Scope Rating

A
Sehr gut
B
Gut
C
Durchschnittlich
D
Unten-
durchschnittlich
E
Schwach

A

Ratingpunkte
85 / 100

Quantitatives Rating
Qualitatives Rating

Einzelbewertung | Scope Rating

Gut Durchschnittlich Schwach

Rendite
97 / 100

Risiko-
bewertung
56 / 100

Kosten-
bewertung
47 / 100

Sources: Handelsblatt Research Institute. Survey among fund managers from 240 fund companies based on the most renowned funds and colleagues in Germany and evaluation of the three-year performance (p.a., as of: 30/06/2025) (Top-50 placement with the rating agency Scope) as well as ratings from Scope, Citywire and Morningstar in four investment categories. Citywire: Citywire information is proprietary and confidential to Citywire Financial Publishers Ltd ("Citywire"), may not be copied and Citywire excludes any liability arising out its use. Performance period: Citywire France September 2022-August 2025; Citywire Switzerland January 2023-January 2026.

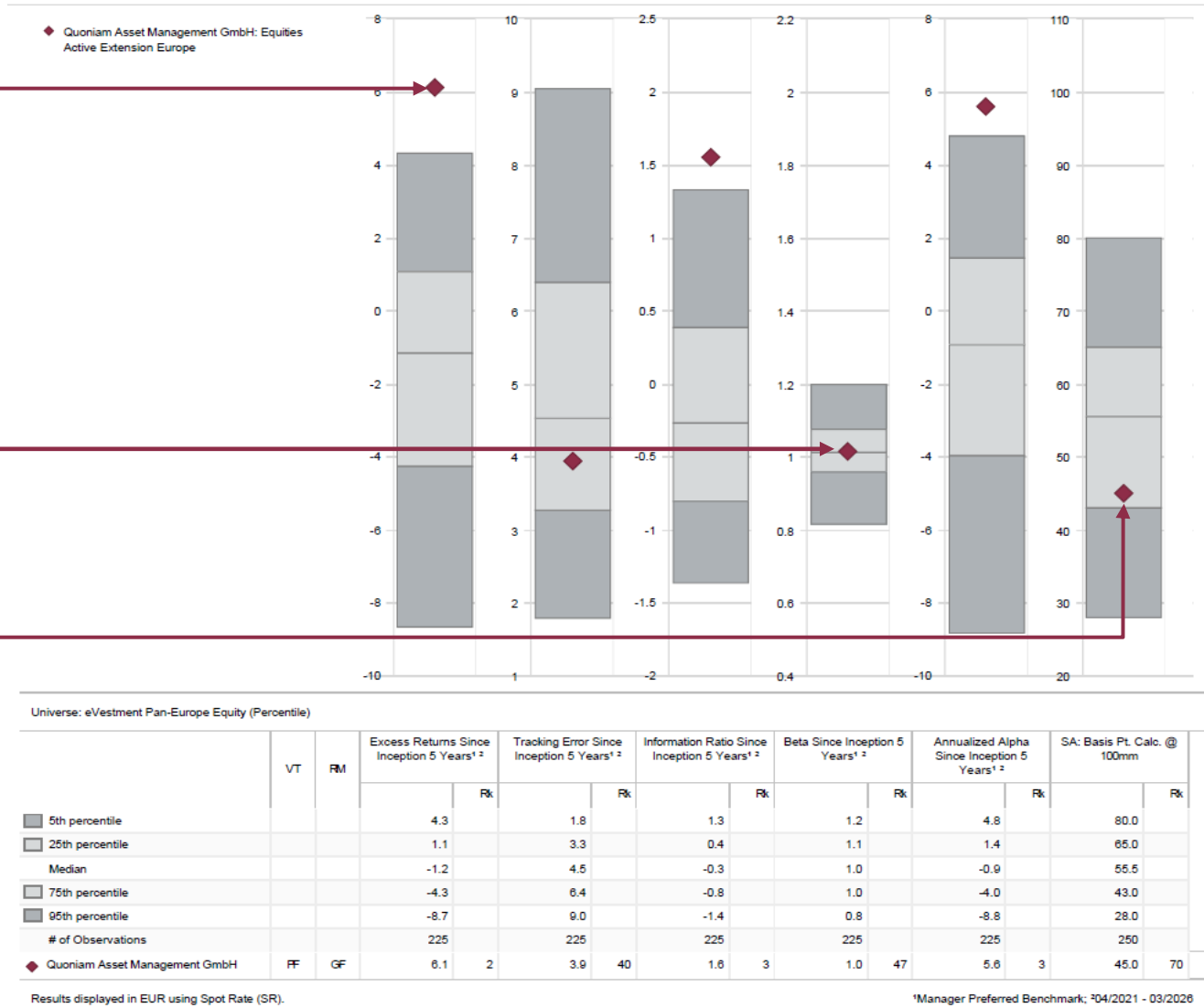
Quoniam Equities European Active Extension

Value for money proposition to achieve strong risk adjusted returns

Top decile excess returns for low levels of tracking error leading to a top decile information ratio

Beta controlled to be in line with the market, excess return predominantly coming from alpha

Value for money proposition with top quartile performance for third quartile fees



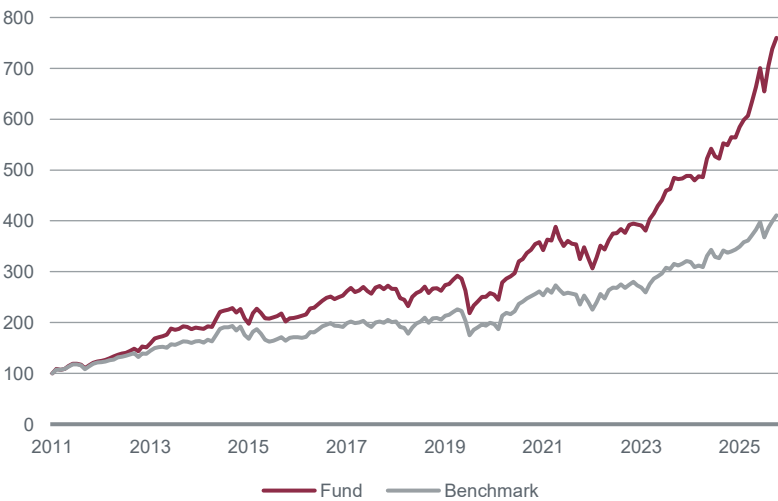
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Performance overview – European Equities

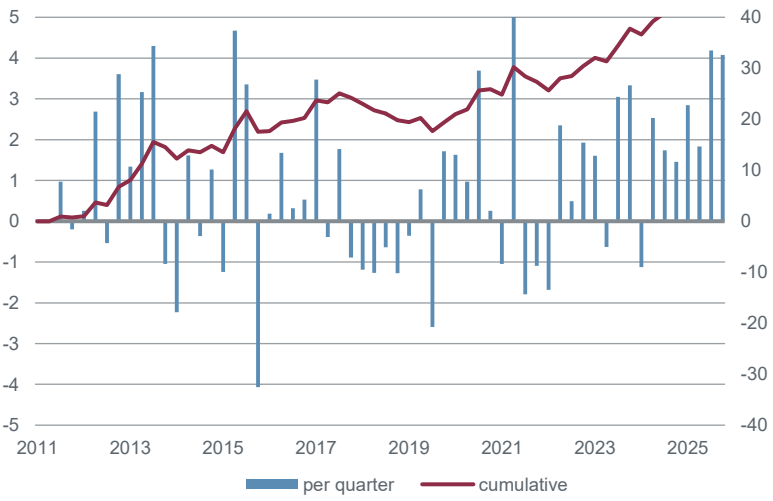
Equities Core Plus Europe – Active Extension

	Performance				Performance annualised				Volatility / TE		Risk adj. perf.	
	Reporting period	Current month	Current quarter	Current year	1 year	3 years	5 years	Since incept.	3 years	Since incept.	SR since incept.	IR since incept.
Fund Net	2.85	2.85	15.88	19.55	37.54	23.80	16.44	13.86	10.77	13.84	0.96	0.00
Fund Gross	2.92	2.92	16.08	19.97	38.51	24.67	17.26	14.74	10.77	13.85	1.03	0.00
Benchmark	3.02	3.02	11.80	10.66	21.81	14.39	10.30	10.05	10.72	13.03	0.73	0.00
Alpha	-0.11	-0.11	4.28	9.31	16.70	10.28	6.96	4.69	3.48	3.62	0.00	1.29

Absolute performance



Active performance



- ISIN: LU0374936432
- Fund holdings: 300-400
- Investment goal:
To outperform the MSCI European Equity index by 3% p.a. gross of fees

Fund: QFS SICAV - European Equities EUR I dis / Benchmark: MSCI Europe (BM 23) / Period: 29.05.2026 - 30.06.2026

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Why European Small Cap Equities and why Quoniam?

Why European Small Cap Equities?



Often over-looked companies create opportunities:

Small caps are less researched by traditional analysts compared to large caps → rich in relative value opportunities



Good timing

after several years of weaker performance versus large caps



Higher growth potential than large, well-known companies – uncovering hidden value

Why Quoniam?



More data, less bias:

Systematic approach with large universe avoids behavioural biases present in fundamental approaches and enhance diversification



Proven risk adjusted performance

For over 10 years – our approach excels particularly in the small and mid-cap space by uncovering under-researched opportunities

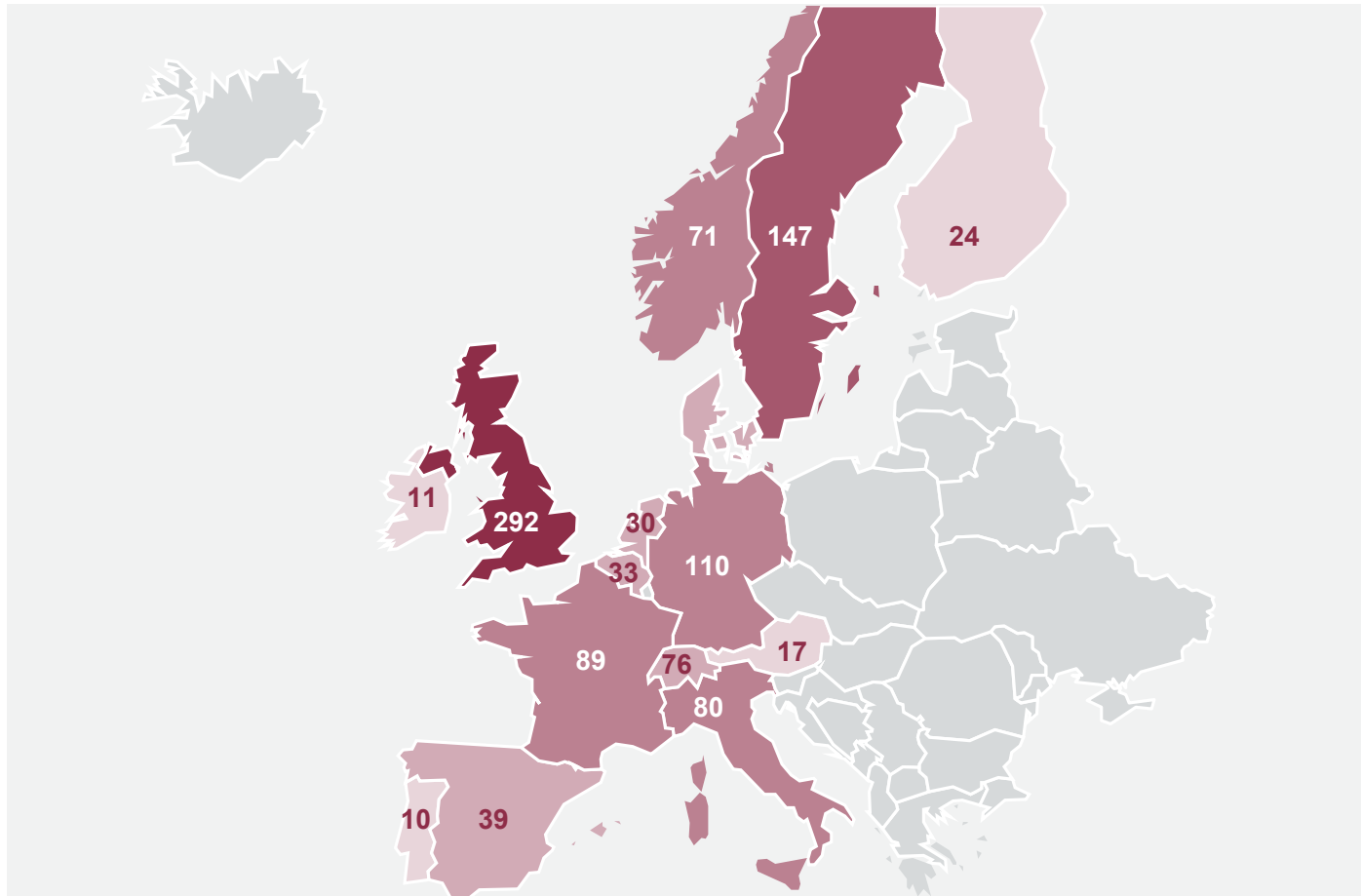


Cost-efficient execution, which is especially important in smaller, less liquid stocks

Why European Small Caps?

Small-cap universe is large and difficult for fundamental managers to cover

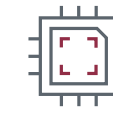
>1.000 investable stocks in 14 countries



Quoniam's advantage



Scientifically
Well-founded



Data-driven
Access to advanced
data sources



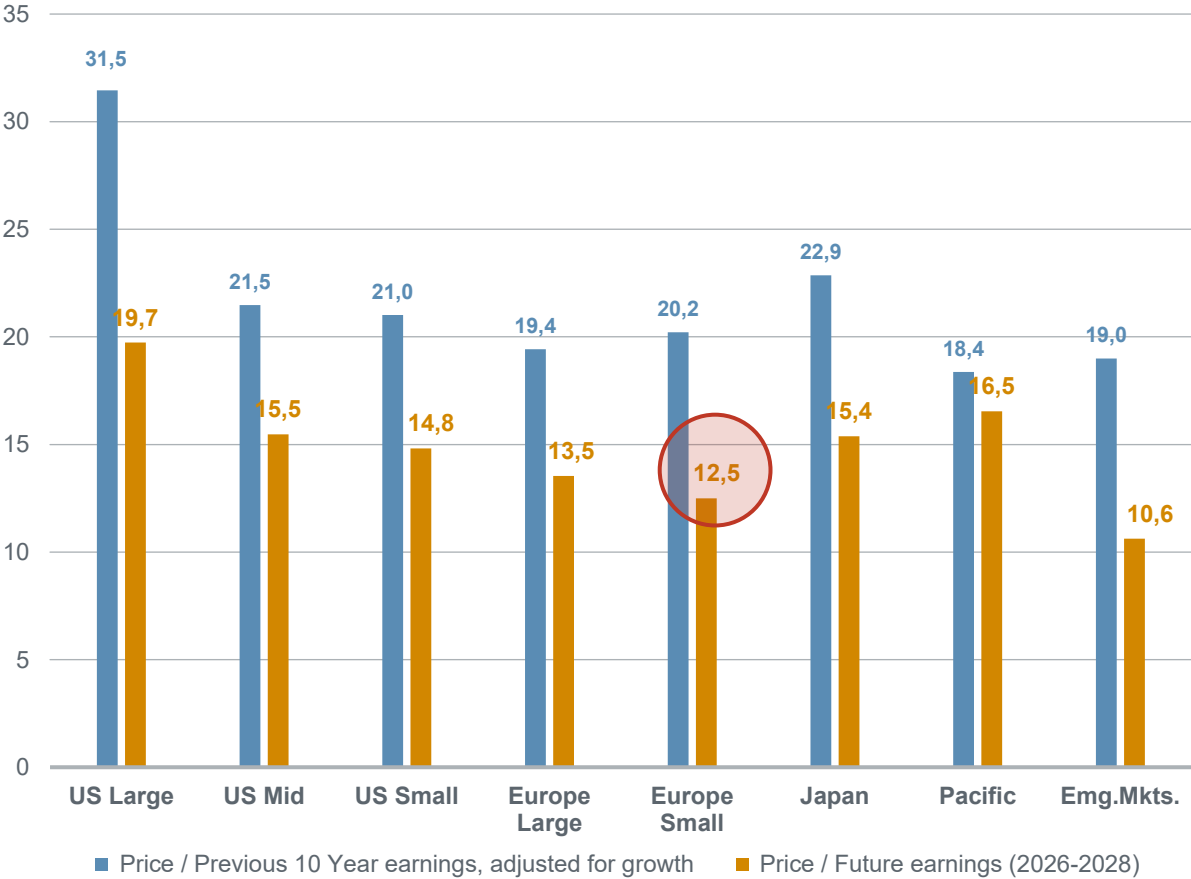
Innovation
AI has been part of the
investment process

Source: Quoniam Asset Management GmbH;
Criteria: Trading volume > 100 kEUR, sufficient data for alpha forecast
Source: MSCI. Index weights as of 4 July 2025

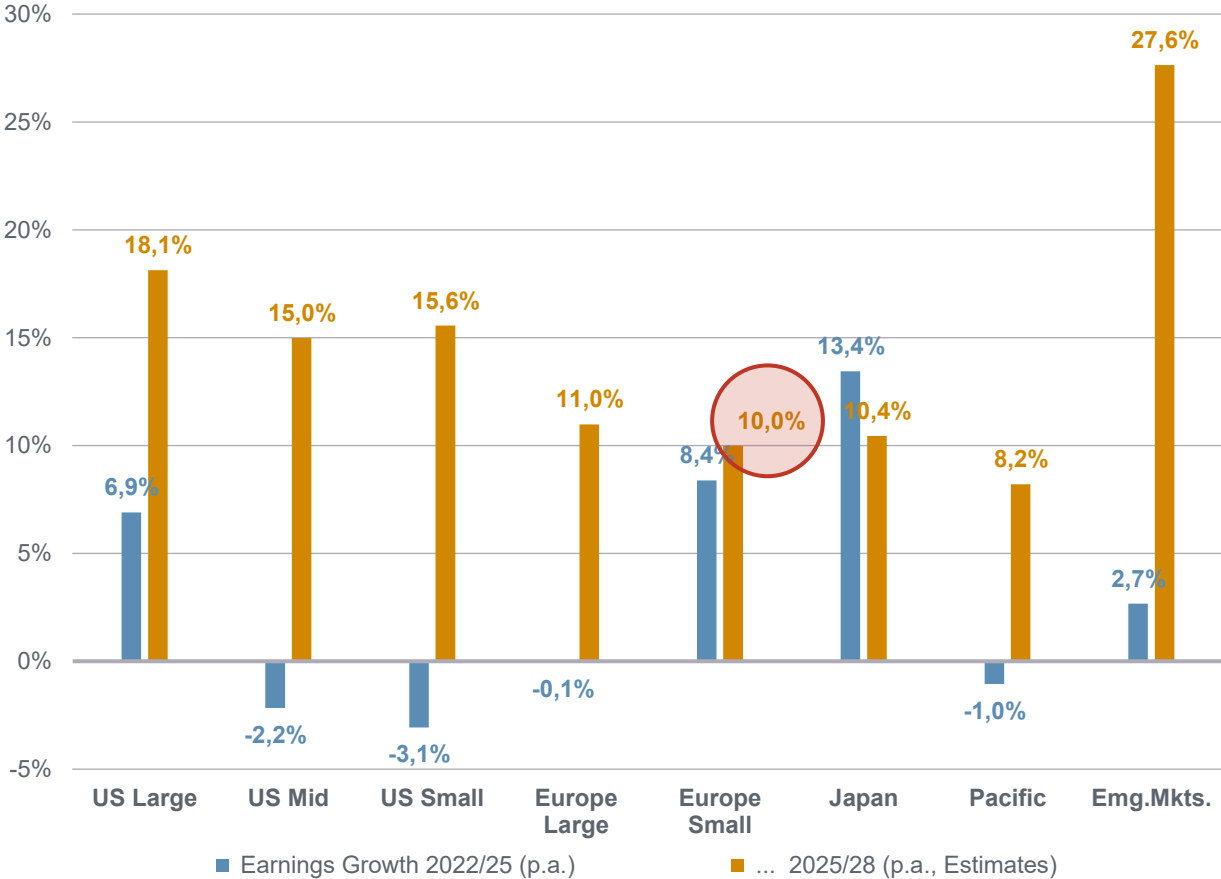
Why European Small Caps?

Attractive valuations and improving growth

European Small Caps are cheap



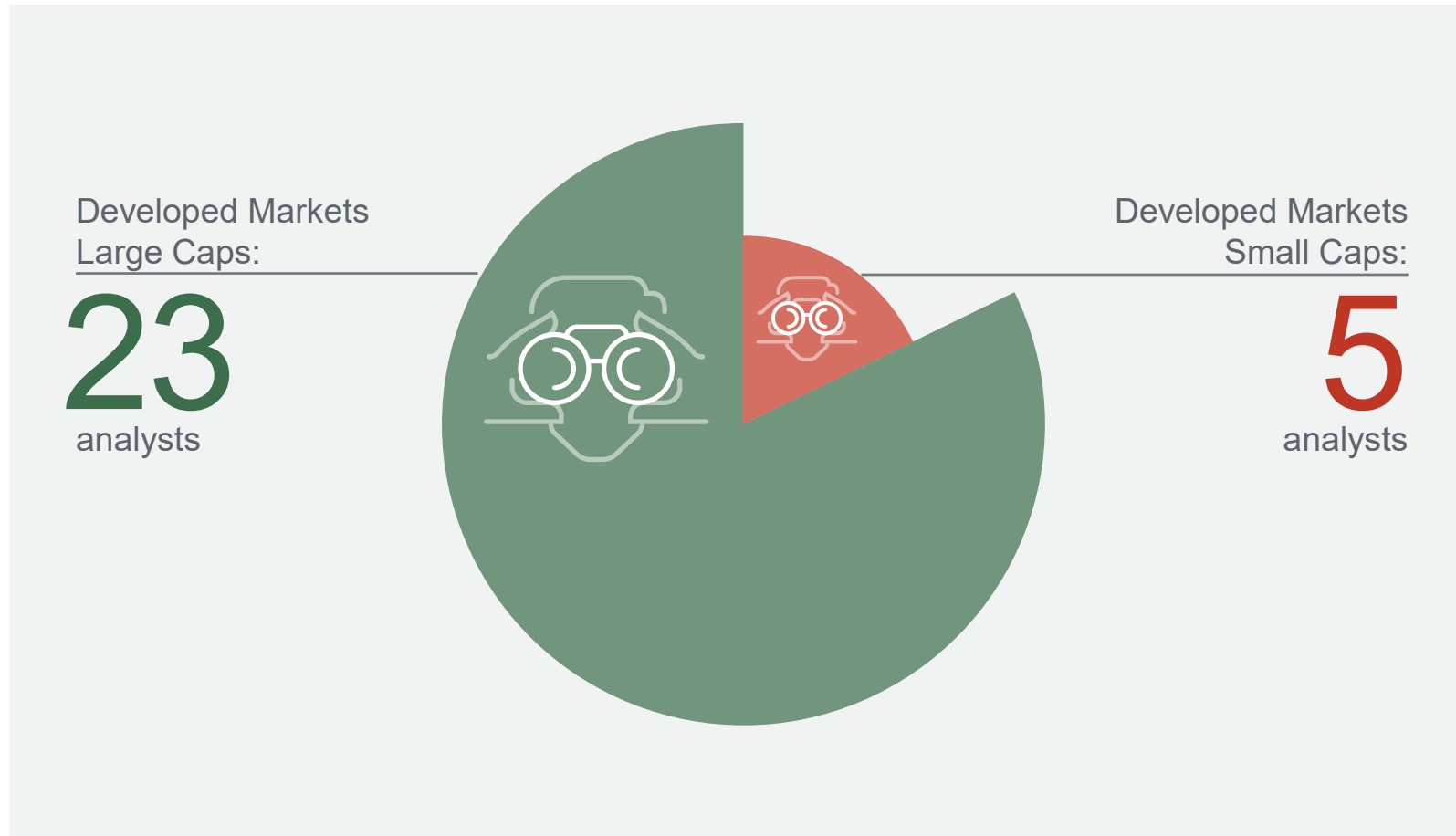
Attractive earnings growth



Source: IBES Global Aggregates, as of June 2026

Why European Small Caps? Small caps are under-researched vs large caps – Often overlooked companies create opportunities

Average number of analysts covering a company



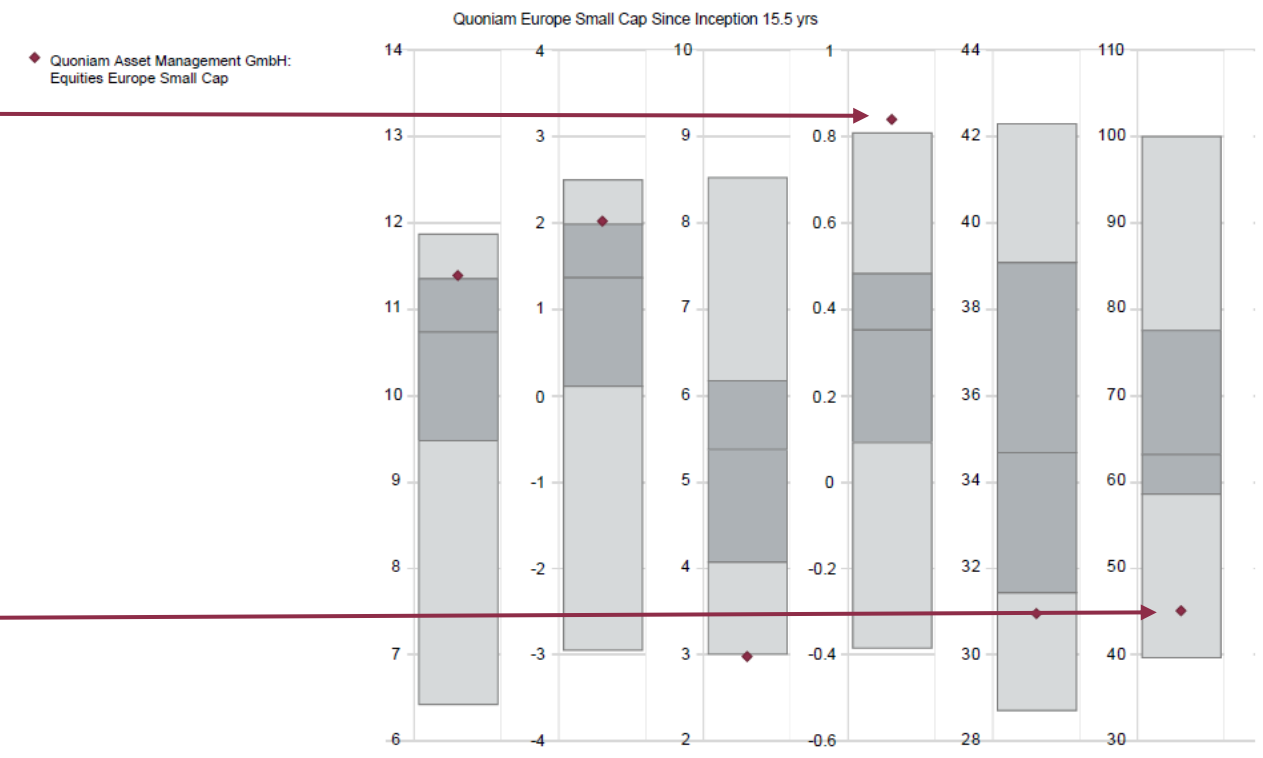
Source: Factset, Bloomberg

Quoniam Equities Small Cap Europe (since inception in 2010)

Access to the small cap market with low relative risk and above median returns

High reward for the risk taken

Delivered at attractive fee level



- Over 15 years of delivering a value for money proposition to our clients: our data-driven approach provides the ideal combination of risk and return at an attractive fee level.

Universe: eVestment Pan-Europe Small Cap Equity (Percentile)

	VT	RM	Returns SI ¹		Excess Returns SI ¹ *		Tracking Error SI ² *		Information Ratio SI ² *		Max Drawdown SI ³		Fees Seg bps @ 100mm	
				Rk		Rk		Rk		Rk		Rk		Rk
5th Percentile			11.9		2.5		3.0		0.8		28.7		100.0	
25th Percentile			11.4		2.0		4.1		0.5		31.4		77.5	
Median			10.7		1.4		5.4		0.4		34.7		63.1	
75th Percentile			9.5		0.1		6.2		0.1		39.1		58.5	
95th Percentile			6.4		-3.0		8.5		-0.4		42.3		39.6	
# of Observations			22		22		22		22		22		34	
◆ Quoniam Asset Management GmbH	SA	GF	11.4	23	2.0	23	3.0	5	0.8	1	30.9	19	45.0	88

Results displayed in EUR using Spot Rate (SR). *MSCI Europe Small Cap-GD; *MSCI Europe Small Cap-ND; *10/2010 - 03/2026

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QFS SICAV – European Equities Small Cap

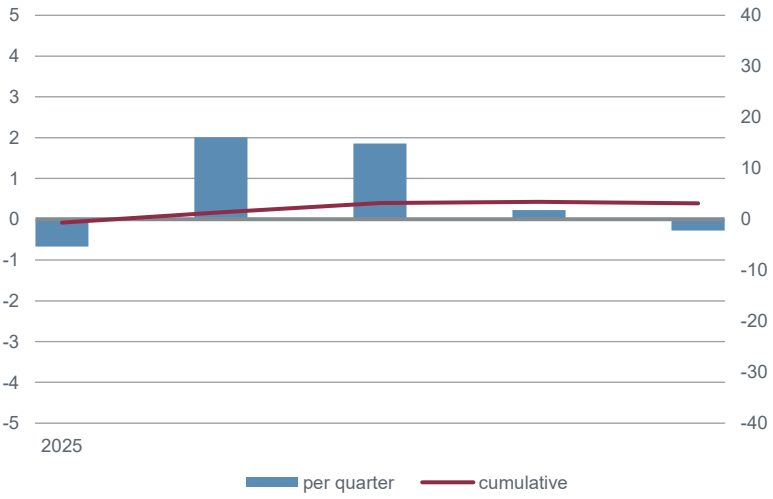
European Equities

	Performance				Performance annualised				Volatility / TE		Risk adj. perf.	
	Reporting period	Current month	Current quarter	Current year	1 year	3 years	5 years	Since incept.	3 years	Since incept.	SR since incept.	IR since incept.
Fund Net	-2.97	-2.97	8.14	5.17	14.19			13.27		13.17	0.86	0.00
Fund Gross	-2.90	-2.90	8.38	5.63	15.19			14.25		13.17	0.94	0.00
Benchmark	-3.01	-3.01	8.42	5.21	10.04			10.13		12.92	0.64	0.00
Alpha	0.11	0.11	-0.04	0.43	5.15			4.12		2.08	0.00	1.98

Absolute performance



Active performance



- ISIN: LU3056066262
- Fund holdings: 150-250
- Investment goal: to outperform the MSCI European Small Cap Index by 1.5% to 2.5% p.a.
- Pooled fund live since June 2025, strategy track record since 2010

Fund: QFS SICAV - European Small Cap EUR I dis / Benchmark: MSCI Europe Small Cap (BM 1376) / Period: 29.05.2026 - 30.06.2026

1. Introduction and fund overview
2. Research process
3. European Equities Small Cap
4. European Equities
- 5. Emerging Markets MinRisk**

Why Emerging Market Equities and why Quoniam?

Why Emerging Market Equities?



Attractive valuations:

Relative valuation levels currently lower than in developed markets, creating potential for strong relative performance in the long term



Diversification benefits:

Large universe with more than 2,600 liquid stocks – combination with allocation in developed markets offers broader diversification than developed-only



Long-term growth

from structural trends: Emerging Markets grow faster than developed markets due to rising incomes, demographic trends and expanding economic importance

Why Quoniam?



Less ups and downs:

Focusing on more stable, local companies – benefit from less exposure to volatile, globally oriented large-cap tech stocks



High diversification avoids concentration:

Investing in a large universe of 250–300 companies, not just the biggest names



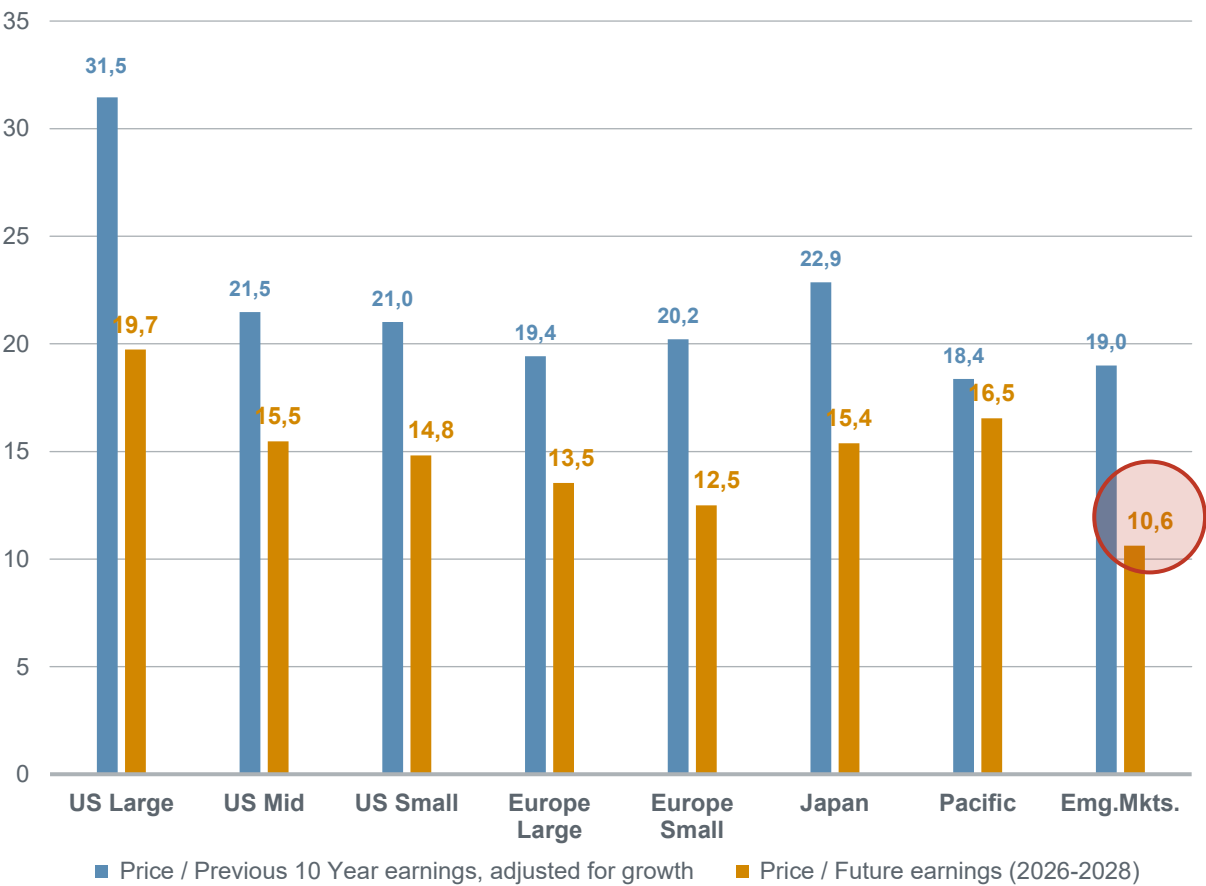
Risk-controlled access:

MinRisk framework aims to participate in emerging markets upside while reducing volatility via systematic risk control

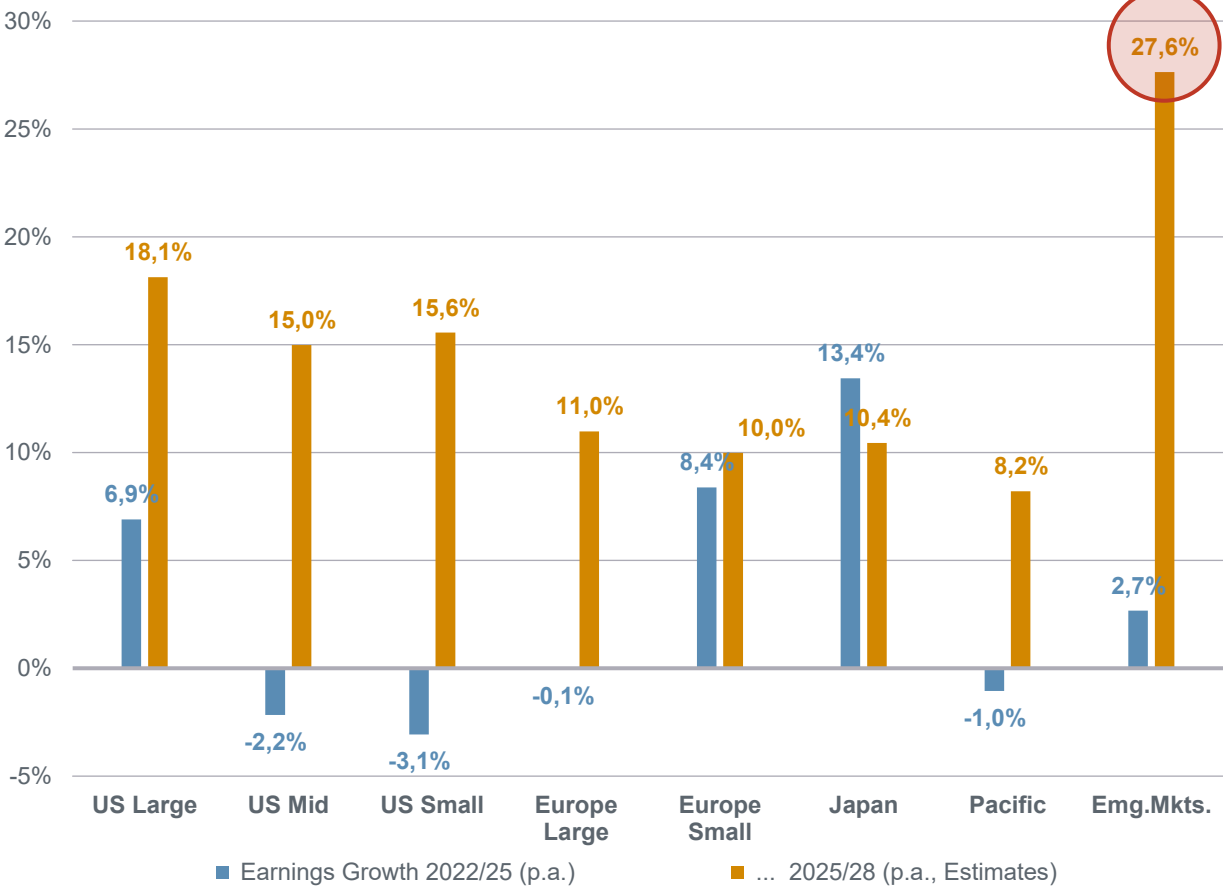
Why Emerging Markets?

Attractive valuations and improving growth

Attractive valuations in Emerging Markets



Earnings growth is picking up

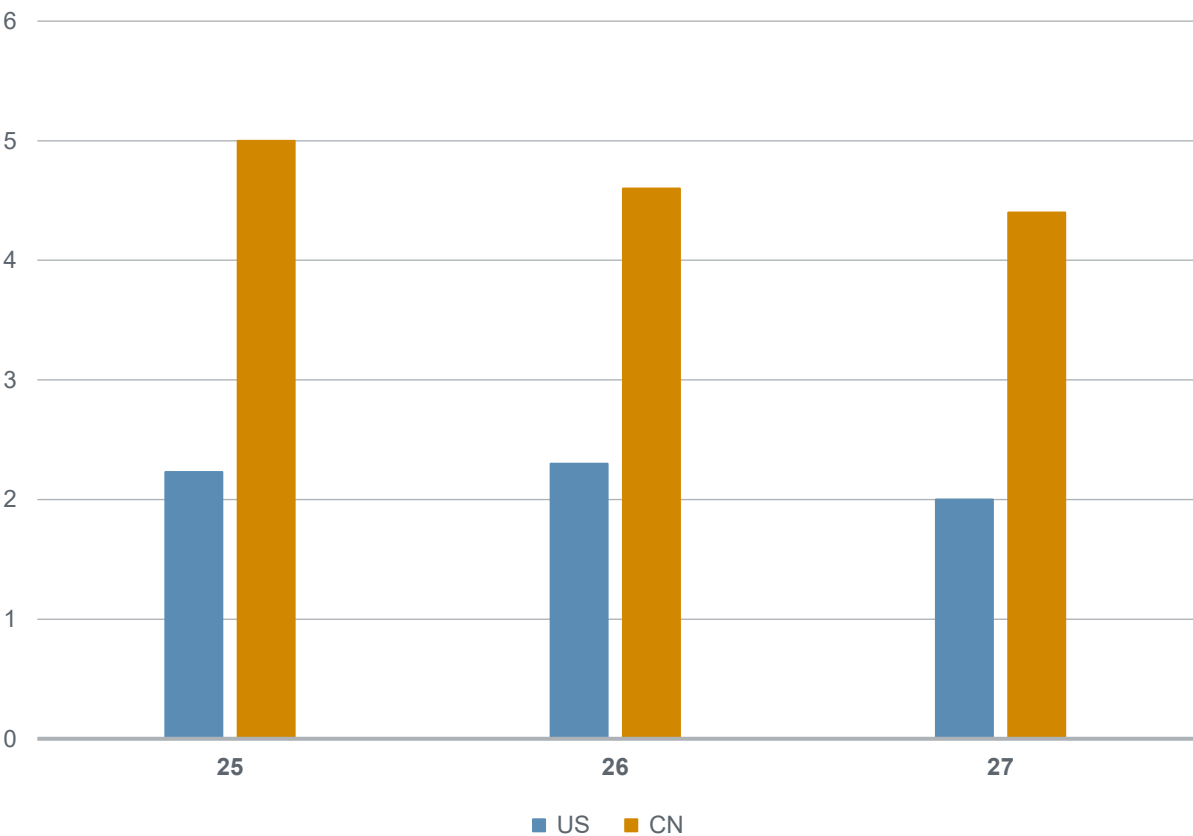


Source: IBES Global Aggregates, as of June 2026

Why Emerging Markets?

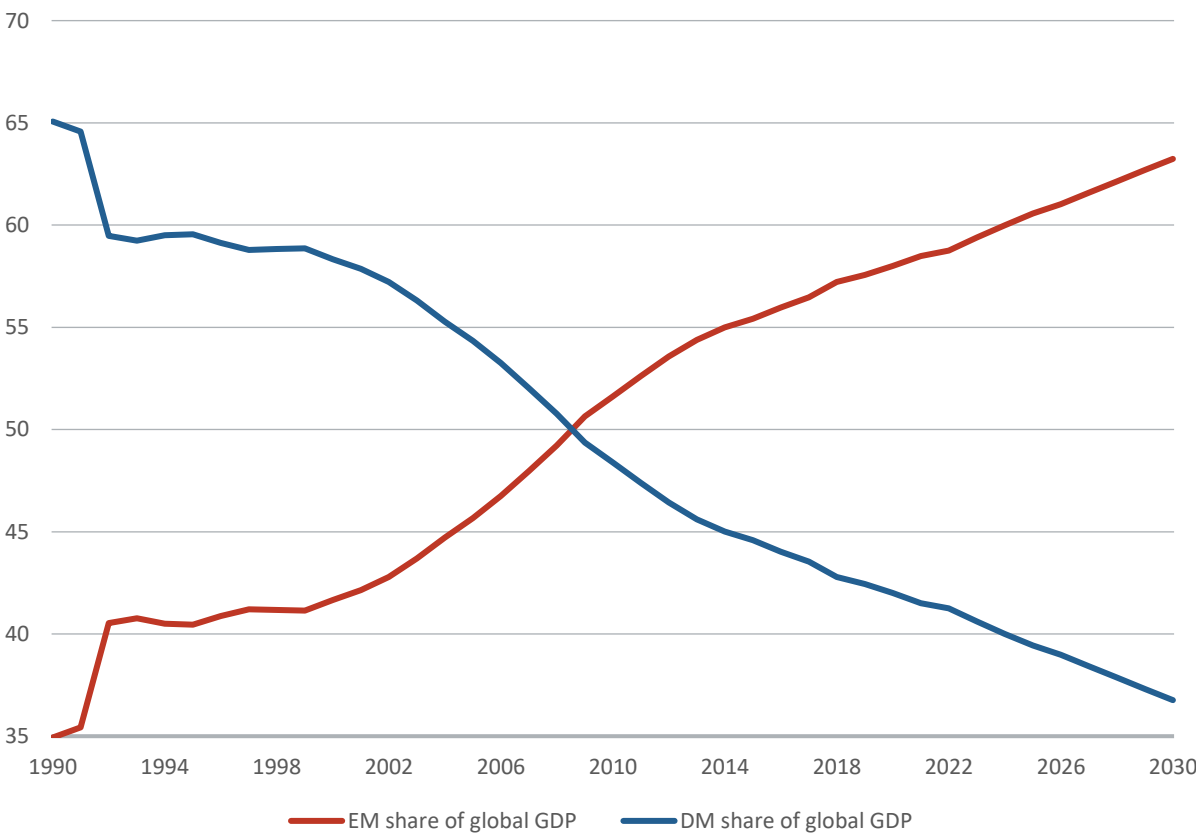
Emerging markets grow faster than developed markets – example China GDP growth

GDP growth forecasts US and China



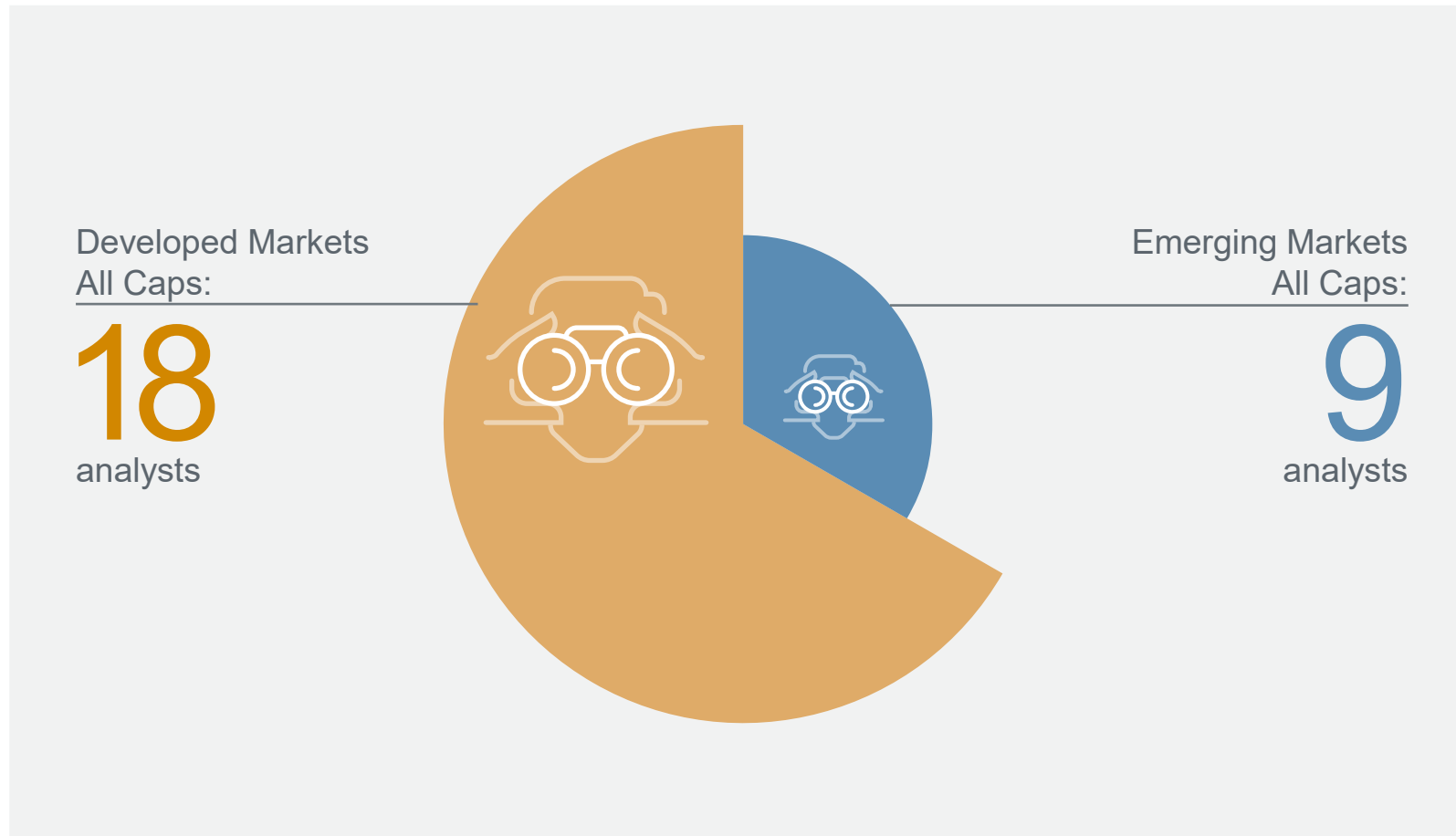
Source: Bloomberg L.P.; as of 03/2026

EM share of global GDP
(based on purchasing power parity)



Why Emerging Markets? Emerging Markets are under-researched vs Developed Markets – often overlooked companies create opportunities

Average number of analysts covering a company



- Emerging Market equities are followed by only 50% of the analyst coverage of a developed market stock.

Source: Factset, Bloomberg

Why Quoniam?

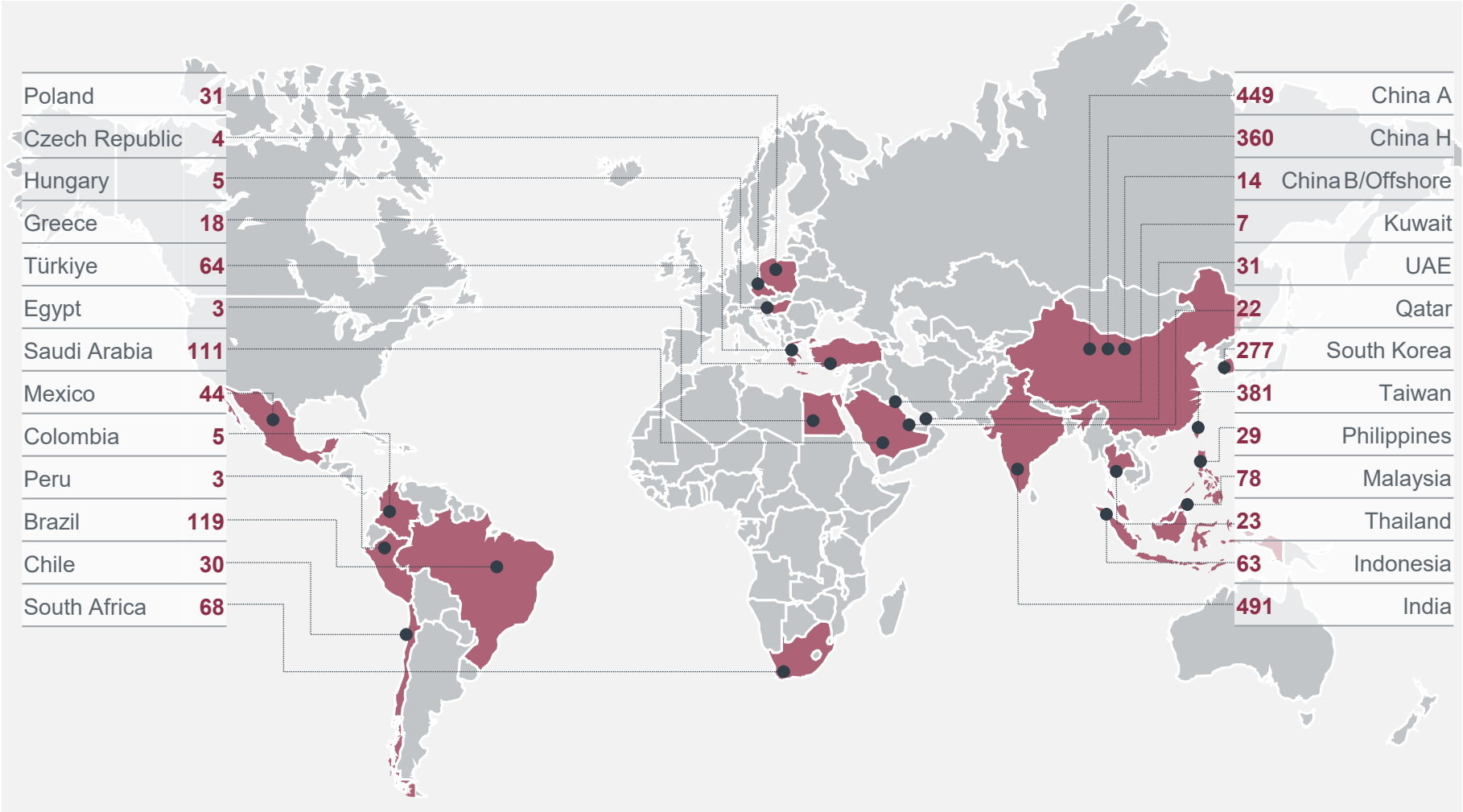
We meet the challenges of Emerging Markets

The challenges	Vast universe  3,000+ shares, 25 countries, multiple time zones - Classic, fundamental analysis is time-consuming and slower to respond	Concentrated indices  - The main EM indices are highly concentrated - Top 10 out of 1,500+ stocks > 22% of the index - Large caps, mostly cyclicals with high exposure to the global economy	High volatilities  - EM equities with the highest historical volatility - Risk budgets quickly exhausted, limiting the ability to take on further risk
	Quantitative approach  - Real-time analysis of more than 10,000 data points for each of the 3,000 companies - Direct trading interface with live liquidity on the domestic market /secondary listing	Granular diversification through mid and small caps  Portfolio of 250-300 companies that participate in the growing wealth of regional consumers (examples: telecoms, food, local consumer goods)	LowVol approach  Systematic exploitation of the LowVol anomaly* to conserve risk budgets and outperform benchmarks
	Our solution		

* The low-vol anomaly is a well-documented phenomenon, including in emerging markets, that low-vol stocks have higher average returns than higher-vol stocks, which capital market theory suggests should outperform: Source: MSCI, Thomson Reuters, Quoniam Asset Management GmbH

Why Quoniam?

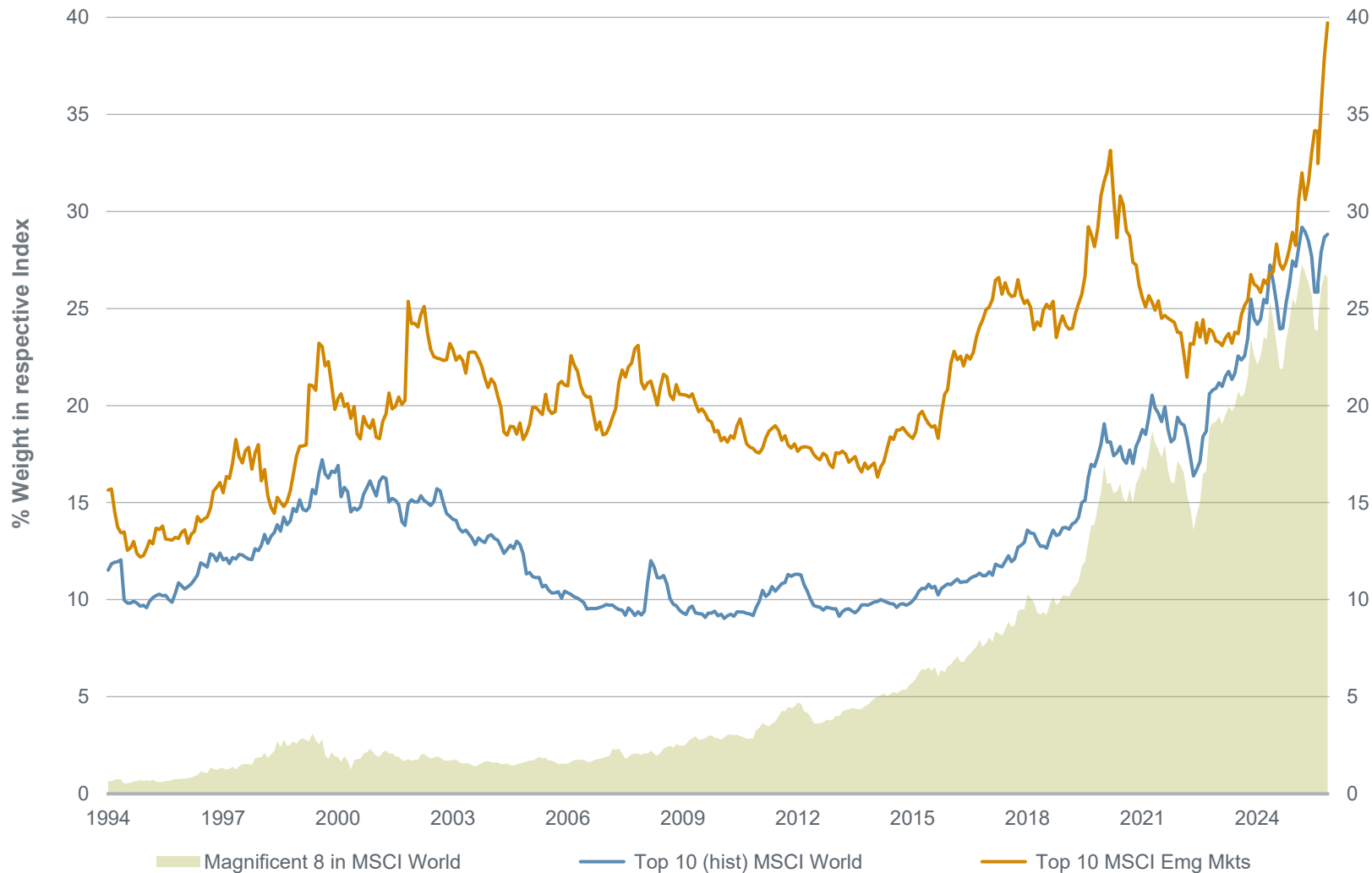
Challenging universe to cover with a non-systematic approach



Over 2600 tradable* stocks in our investment universe of 23 countries, spanning four continents and all major time zones.

Source: Quoniam Asset Management GmbH
* Investment universe actually available for investment as of December 2025 due to liquidity and transaction costs. The universe is much larger for research and analysis purposes.

Why Quoniam? The price performance of technology stocks is leading to extreme concentration – Quoniam offers the necessary diversification



- The Magnificent 8* account for more than 27% of the MSCI World.
- In EM, four companies** alone account for 30%

* Apple, Microsoft, Alphabet, Nvidia, Amazon, Meta, **Broadcom**, Tesla

** Magic 4 in Emerging markets = TSMC, Tencent, Alibaba, Samsung

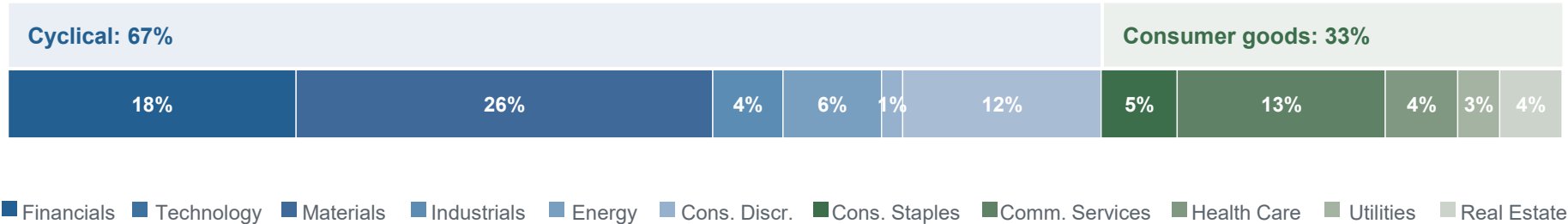
Source: Bloomberg, MSCI, Quoniam Asset Management GmbH as of June 2026

Why Quoniam? Local Winners Instead of Global Players:

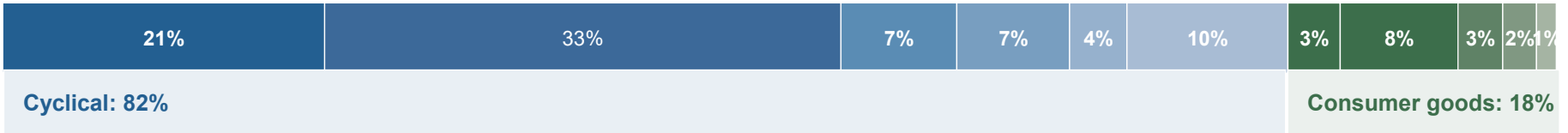
Diversified exposure to consumer goods rather than just technology and cyclicals

Quoniam Equities MinRisk Emerging Markets

- Focus on locally active companies in the EM sector
- Contribution to local growth
- 10% underweight in top large cap technology stocks



Those seeking genuine diversification will not find it in an index. The Quoniam Equities MinRisk Emerging Markets strategy focuses more closely on companies that benefit from the economic conditions in their home markets.



MSCI Emerging Markets

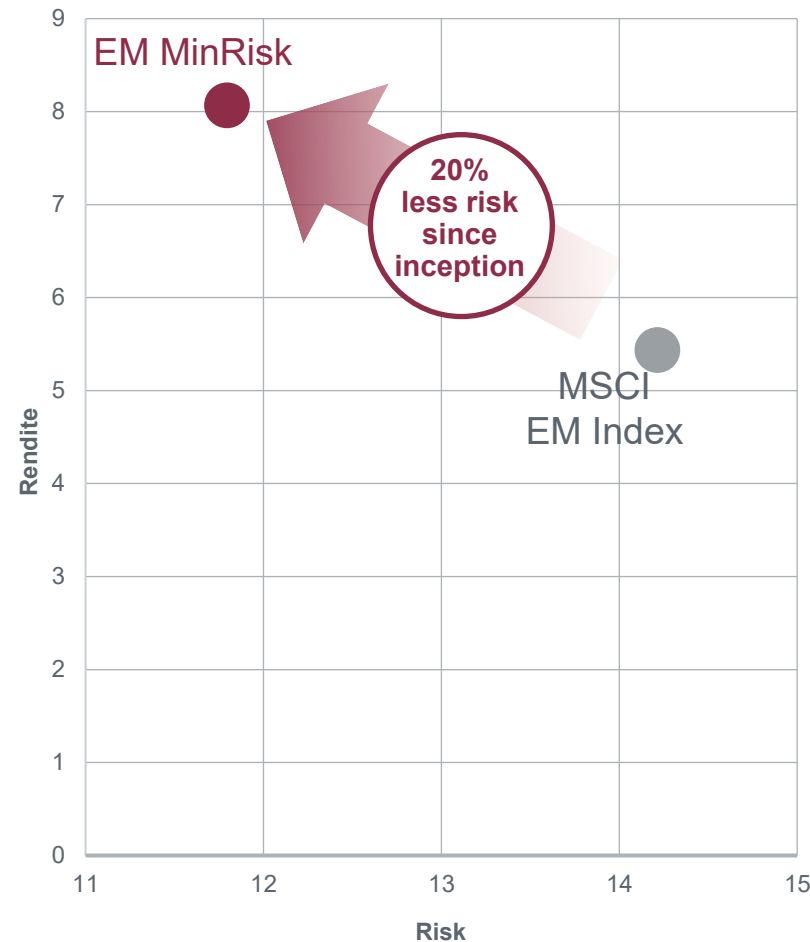
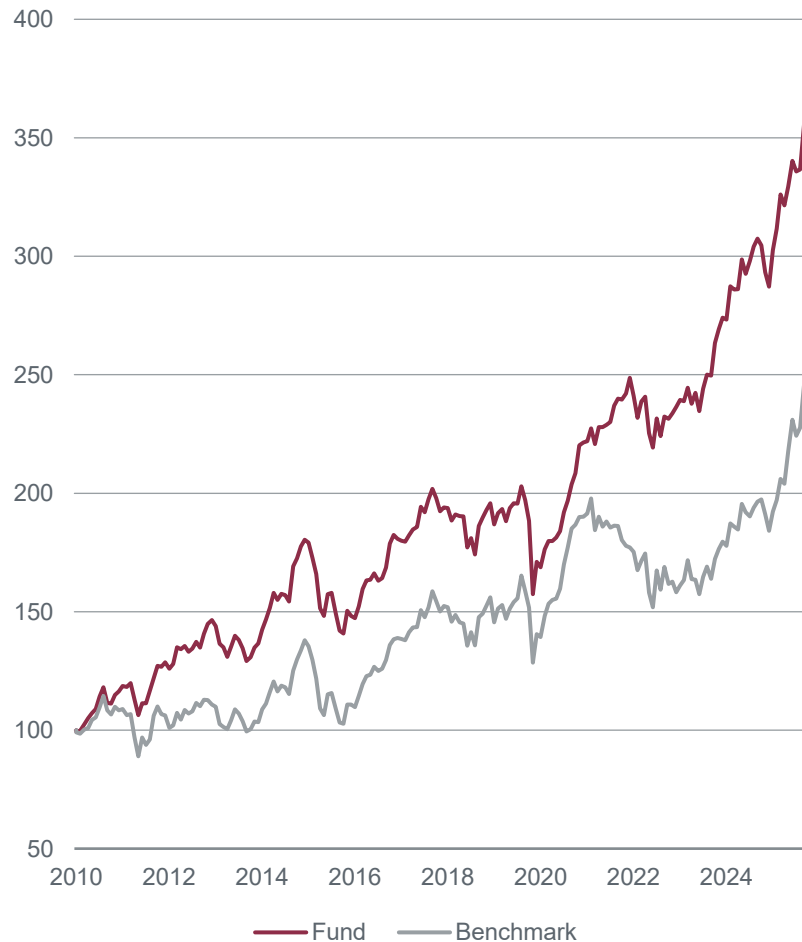
- Focus on technology, cyclicals and global players
- Less contribution to local growth
- Approx. 28 % in top 4 large cap technology stocks
- Poor diversification: Top 10 (out of 1,400) = 1/3 of the index weight

Source: MSCI, Quoniam Asset Management GmbH
Date: 03/2026

Strong performance both absolute and relative with more than 15 years track record

Reduce risks, increase returns and boost diversification

> 100% higher performance than the MSCI EM in 15 years of track record



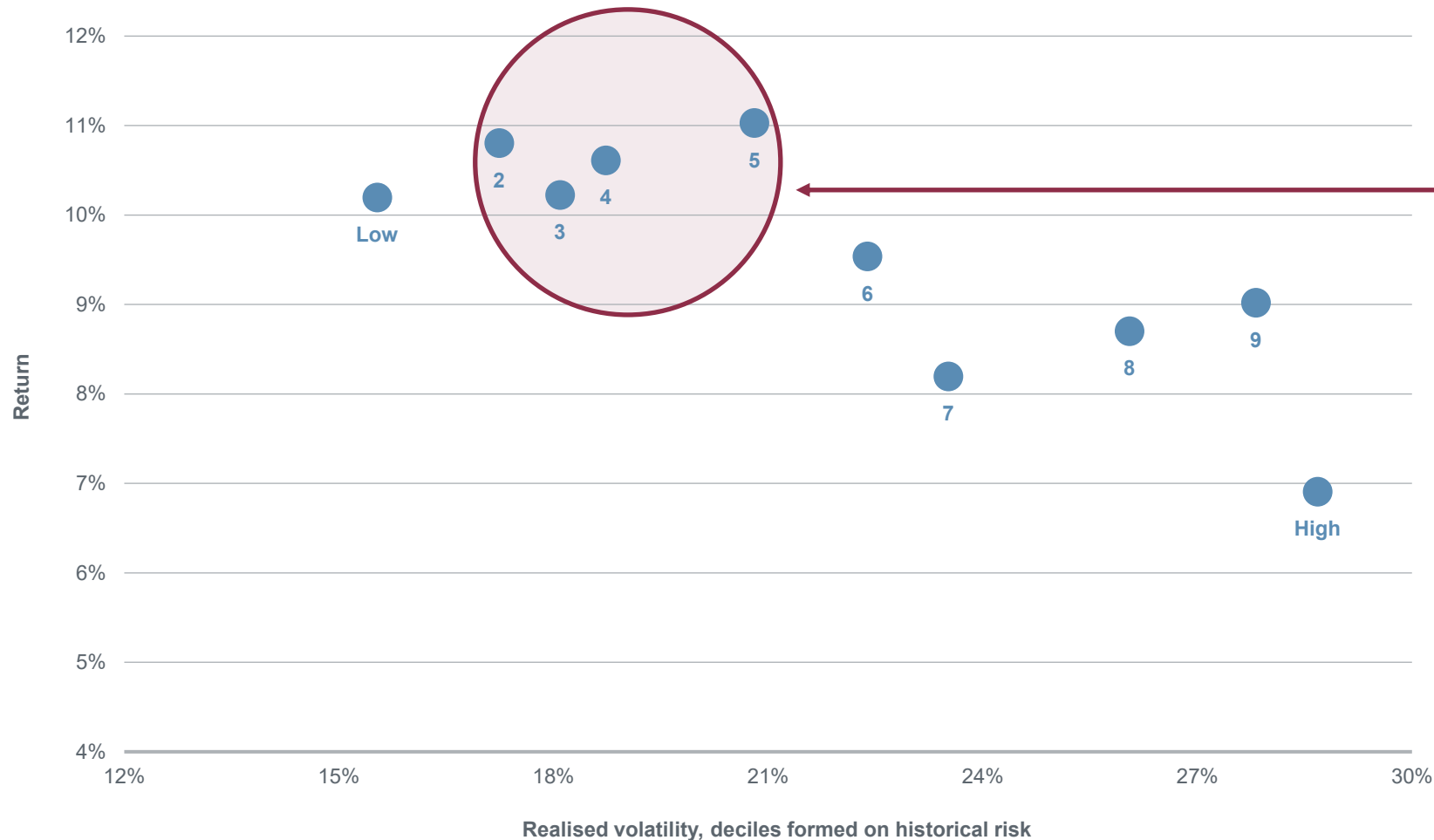
- Since its launch, the strategy has generated solid returns due to its defensive positioning and has outperformed both the benchmark and the peer group.

Fund: QFS SICAV - Emerging Markets Equities MinRisk EUR (I) /
Benchmark index: MSCI Emerging Markets. Performance (gross
returns) since inception 05/2010 to 03/2026.
Source: Quoniam Asset Management GmbH

Why Quoniam? Why minimum risk/low vol approach in emerging markets?

Systematic investing in low-volatility stocks avoids un-rewarded risks

LowVol avoids unrewarded risks



Capital market theory indicates high volatility is rewarded with higher returns but...

- ... history shows that lower volatility has outperformed higher volatility in emerging market equities
- ... investors should look to avoid these higher risks as they are not rewarded

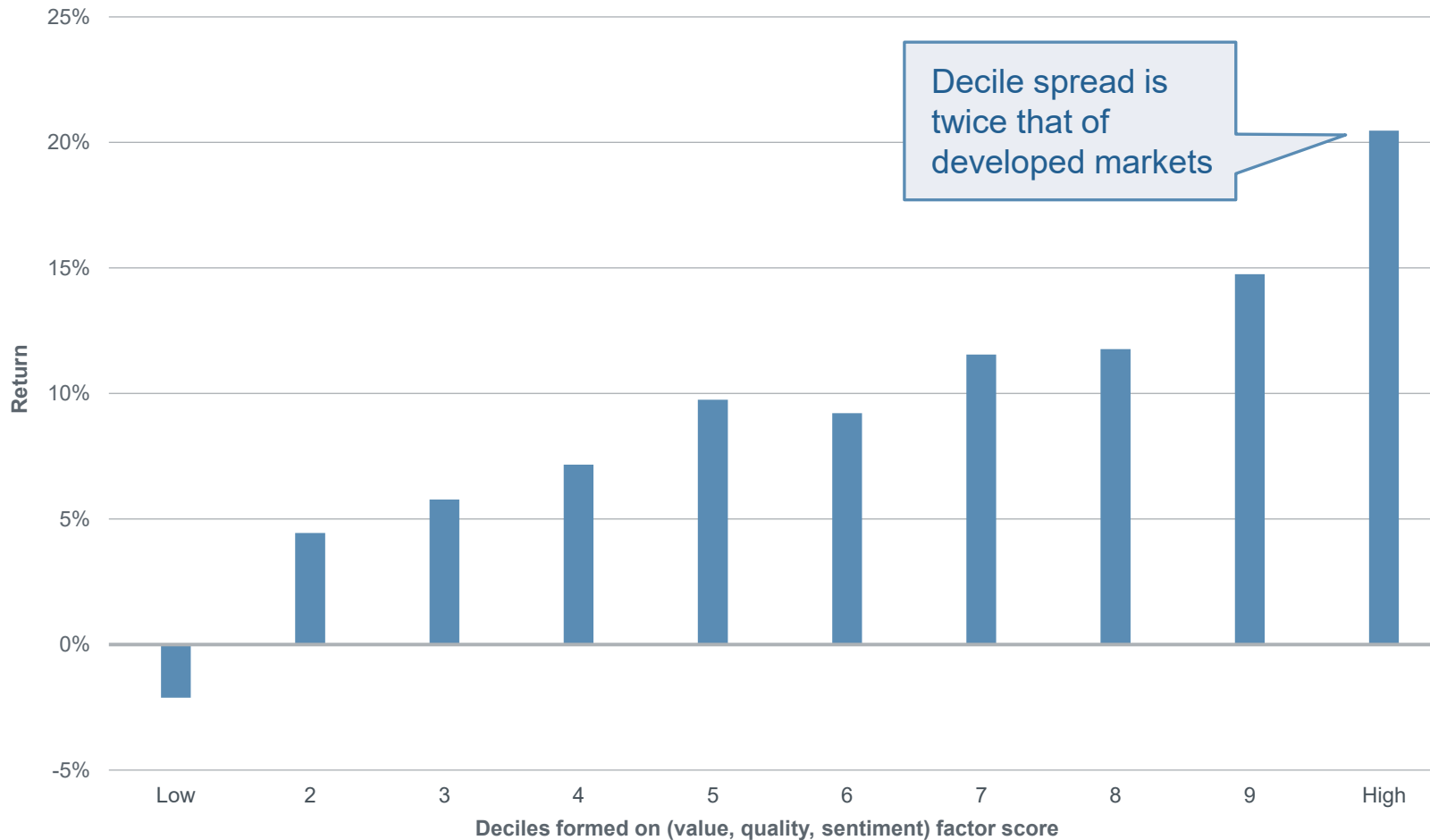
This is how Quoniam invests in emerging markets.

Source: Quoniam Asset Management GmbH.
Proprietary factor definitions as used in the investment process.
Simulated returns, 1990 – 2023

Why Quoniam? Why factor based investing in emerging markets?

Value, quality and sentiment / momentum are well rewarded in emerging markets

Factors increase returns



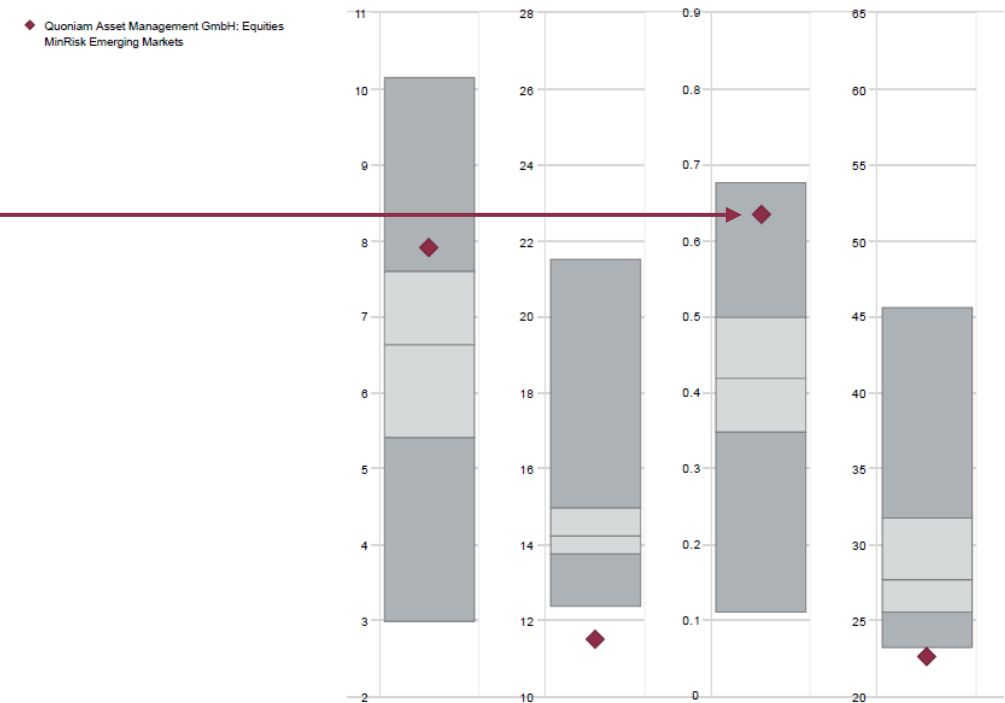
- Factors such as **value**, **quality** and **momentum** are proven to outperform over the long term
- In emerging markets, the chart shows stocks with high exposure to these factors have a more profound positive performance
- Quoniam implement a sophisticated approach to building exposure to these factors to provide a diversified range of alpha drivers?

Source: Quoniam Asset Management GmbH. Proprietary factor definitions as used in the investment process. Simulated returns 1995 – 2023. Uses a combination of 16 value, quality and sentiment factors.

Quoniam Equities MinRisk Emerging Markets

Upper quartile returns for less risk than the competition

High reward for the risk taken



Universe: eVestment All Emerging Mkts Equity (Percentile)

	VT	RM	Returns Since Inception 15.33 Years ²		Standard Deviation Since Inception 15.33 Years ²		Sharpe Ratio Since Inception 15.33 Years ^{1, 2}		Max Drawdown Since Inception 15.33 Years ²	
				Rk		Rk		Rk		Rk
5th percentile			10.1		12.4		0.7		23.2	
25th percentile			7.6		13.7		0.5		25.5	
Median			6.6		14.2		0.4		27.7	
75th percentile			5.4		15.0		0.3		31.7	
95th percentile			3.0		21.5		0.1		45.6	
# of Observations			209		209		209		209	
◆ Quoniam Asset Management GmbH	SA	GF	7.9	19	11.5	2	0.6	7	22.6	4

Results displayed in EUR using Spot Rate (SR).

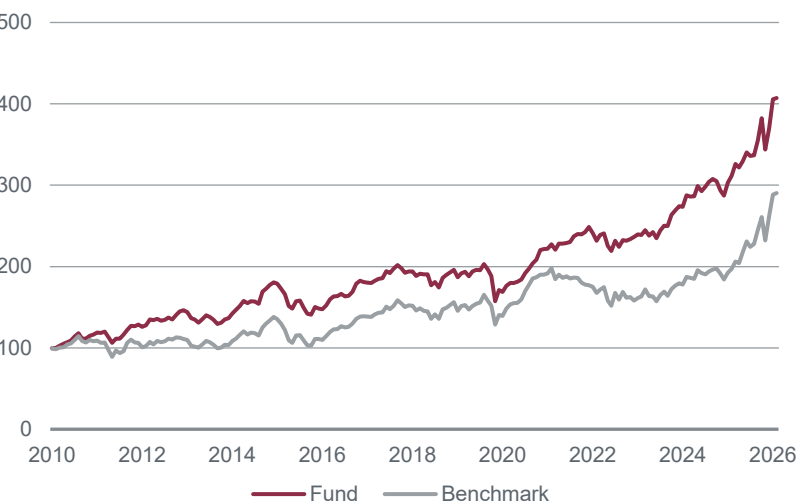
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Performance overview – Emerging Markets Equities MinRisk

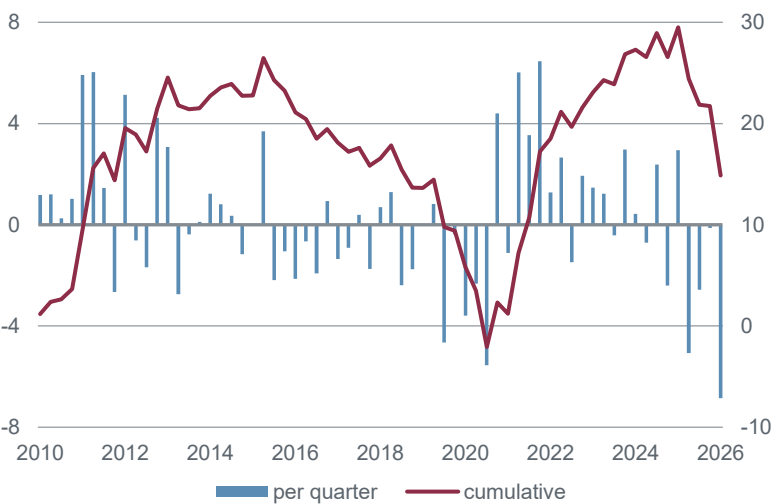
Equities MinRisk Emerging Markets – Defensive

	Performance				Performance annualised				Volatility / TE		Risk adj. perf.	
	Reporting period	Current month	Current quarter	Current year	1 year	3 years	5 years	Since incept.	3 years	Since incept.	SR since incept.	IR since incept.
Fund Net	0.35	0.35	18.16	20.39	29.43	18.37	11.34	8.11	13.08	12.03	0.63	0.00
Fund Gross	0.43	0.43	18.43	20.94	30.62	19.46	12.36	9.07	13.08	12.03	0.71	0.00
Benchmark	0.63	0.63	25.02	27.54	47.34	21.12	7.98	6.81	16.05	14.62	0.43	0.00
Alpha	-0.20	-0.20	-6.59	-6.60	-16.72	-1.67	4.37	2.26	6.04	5.73	0.00	0.39

Absolute performance



Active performance



- ISIN: LU0489951870
- Fund holdings: 250-300
- Investment goal: To outperform the emerging market equity index over the longer term

Fund: QFS SICAV - Emerging Markets Equities MinRisk EUR I dis / Benchmark: MSCI Emerging Markets (BM 349) / Period: 29.05.2026 - 30.06.2026

Disclaimer

The use of investment services as well as investments in financial instruments are conjoint with risks.
For more information and guidance on opportunities and risks, please visit www.quoniam.com/risk-information

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